



# MANAGING NORTHERN BALTIC SALMON FISHERIES UNDER SOCIAL-ECOLOGICAL COMPLEXITY

Photograph by Paul Nicklen

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Atlantic Salmon

*National Geographic* magazine, July 2003



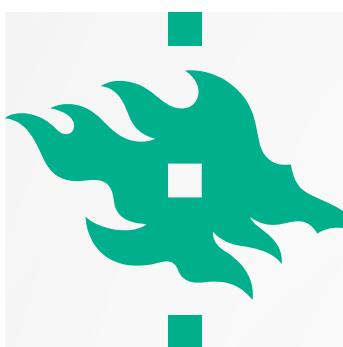
# CONTENTS

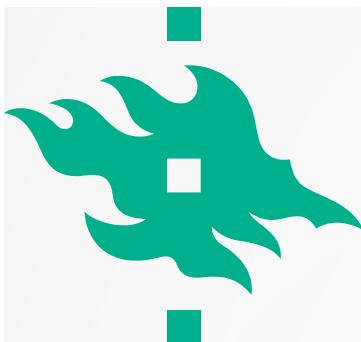
**Introduction to the conflict between  
sequential salmon fisheries**

**Description of the bioeconomic model**

**Ecological and economic implications  
of ignoring behavioral complexity of  
anglers**

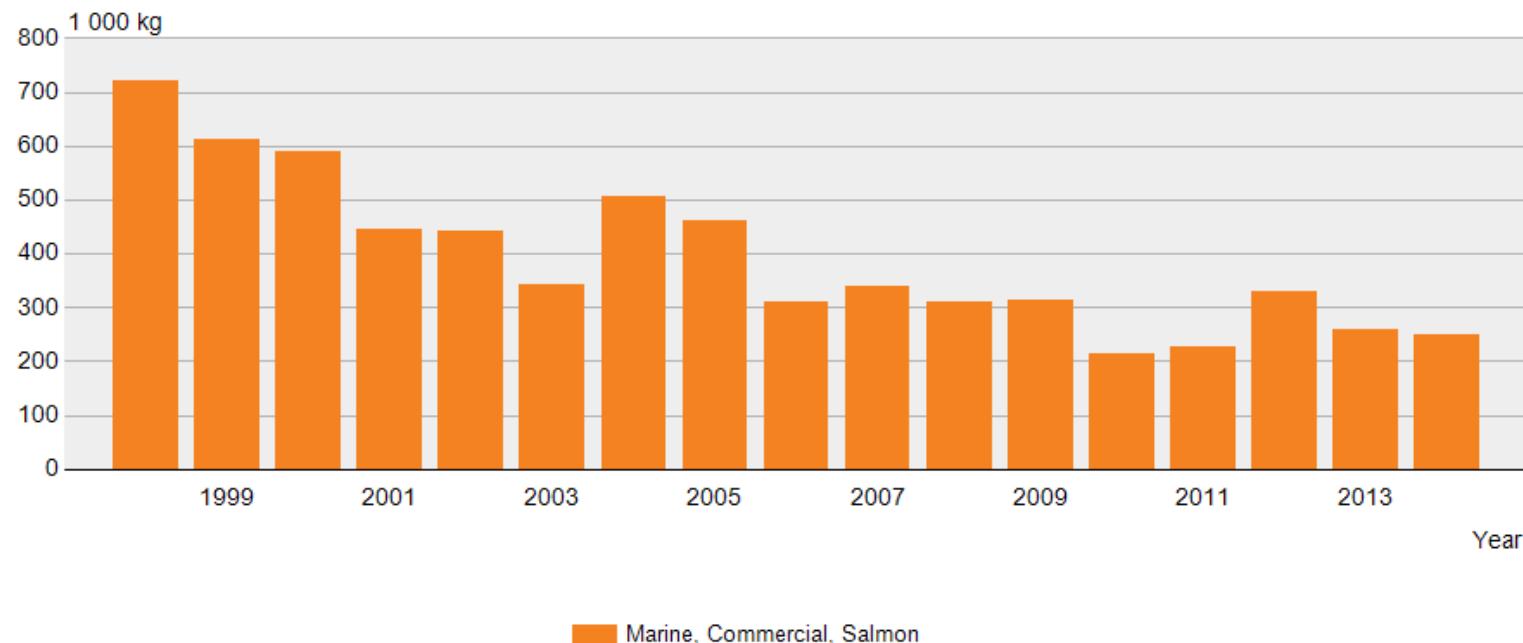
# THE MIGRATION ROUTES AND FISHERIES OF RIVER TORNIONJOKI SALMON STOCK



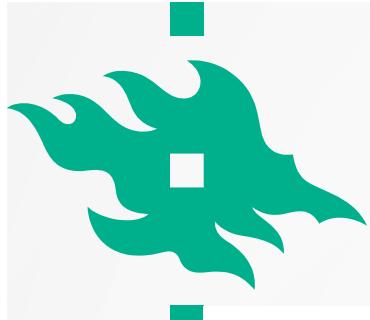


# COMMERCIAL SALMON FISHERY IN DECLINE

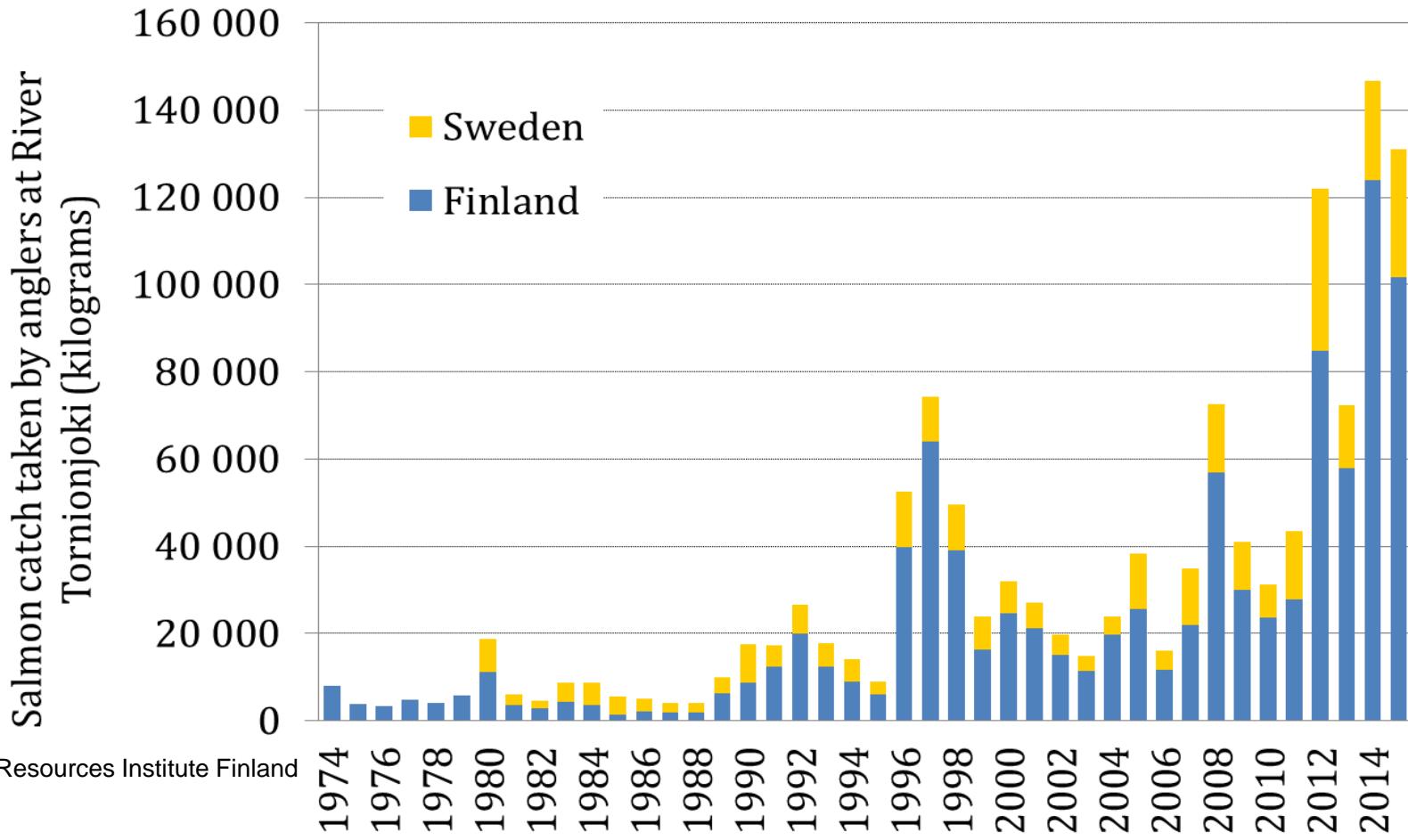
## Finnish marine commercial salmon catch



Source: Natural Resources Institute Finland, Fishery total



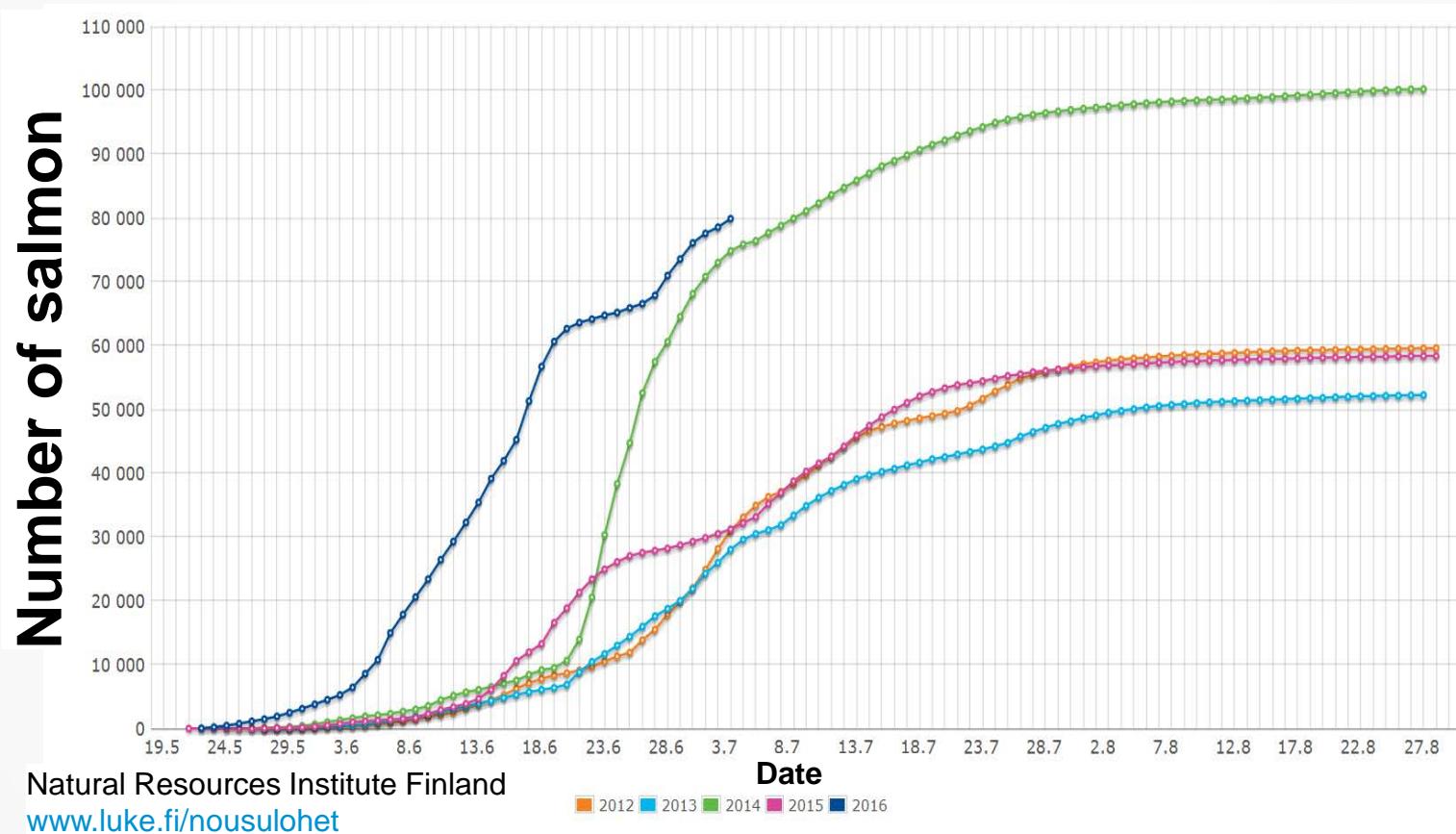
# SALMON ANGLING GAINS POPULARITY

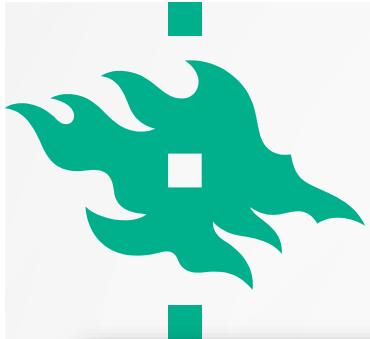


Source: Natural Resources Institute Finland

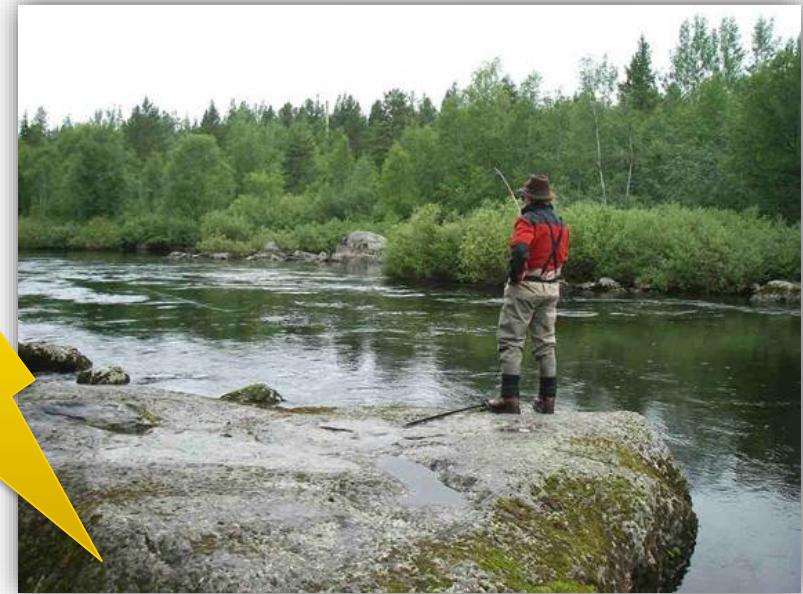


# SALMON SPAWNING RUN





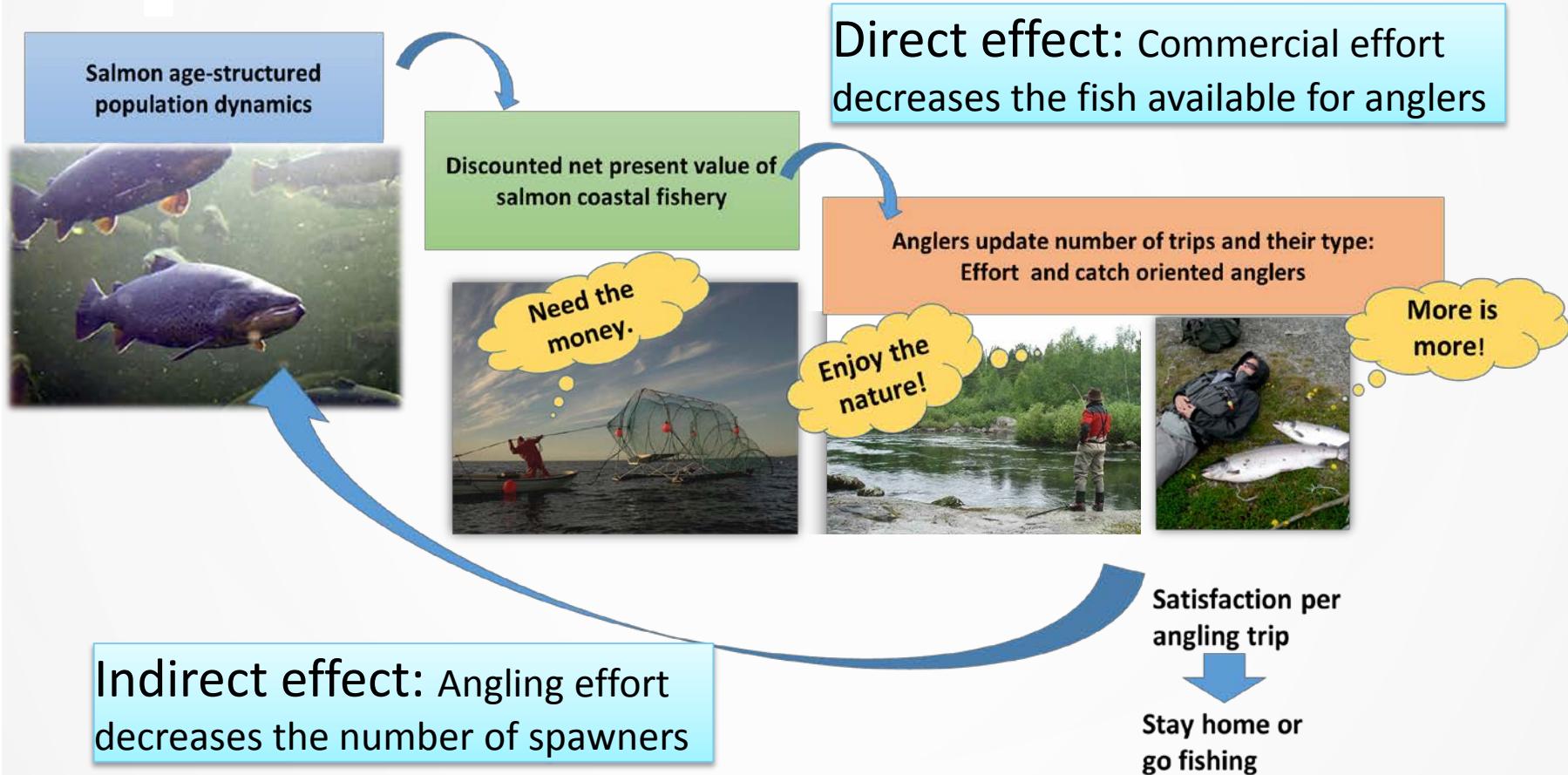
# COASTAL VS. RECREATIONAL FISHERY

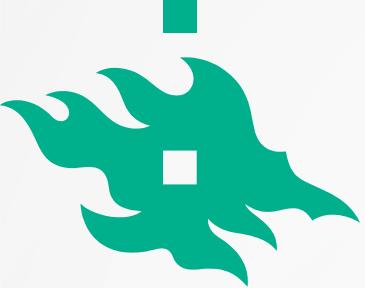


How the optimal management of the commercial fishery depends on the recreational fishery?

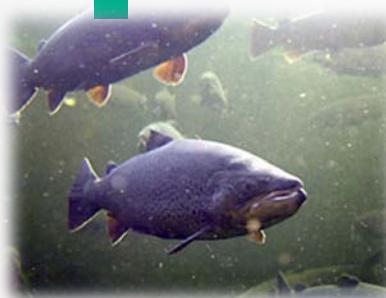
What are the implications of ignoring angling and the behavioral complexity of angling?

# THE BIOECONOMIC MODEL





# MODEL SPECIFICATIONS



## Age-structured population model

- Leslie matrix model with 10 age-classes
- Beverton-Holt stock-recruitment relationship

## Optimized commercial trap-net fishery

- Commercial fishermen are profit maximizers
- Dynamic optimization is used to define the commercial effort through time

## Recreational fishery

- Type-specific utilities based on valuation studies
- Anglers decide whether to stay home or go fishing based on the satisfaction of previous angling trip
- Socialization defines the frequency of angler types through time



# SOCIAL COMPLEXITY

## ATTRIBUTES OF

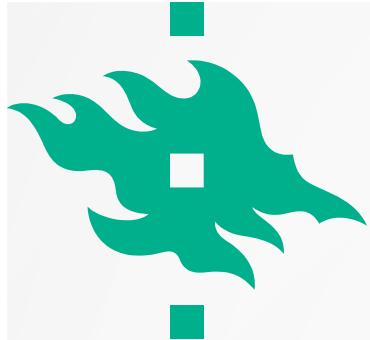
### 1. EFFORT ORIENTED ANGLERS

- Enjoy the nature
- Strong preference for solitude

### 2. CATCH ORIENTED ANGLERS

- Prefer to catch something
- Slight preference for solitude





# SCENARIOS

## 1. No recreational fishing

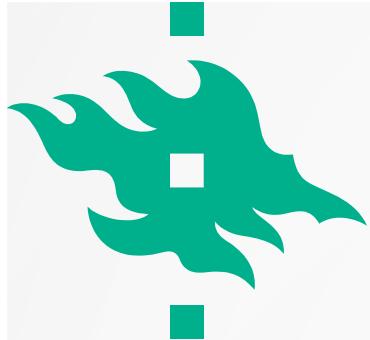
A hypothetical scenario to see what is the optimal level of commercial effort when there is no angling

## 2. Static recreational fishing

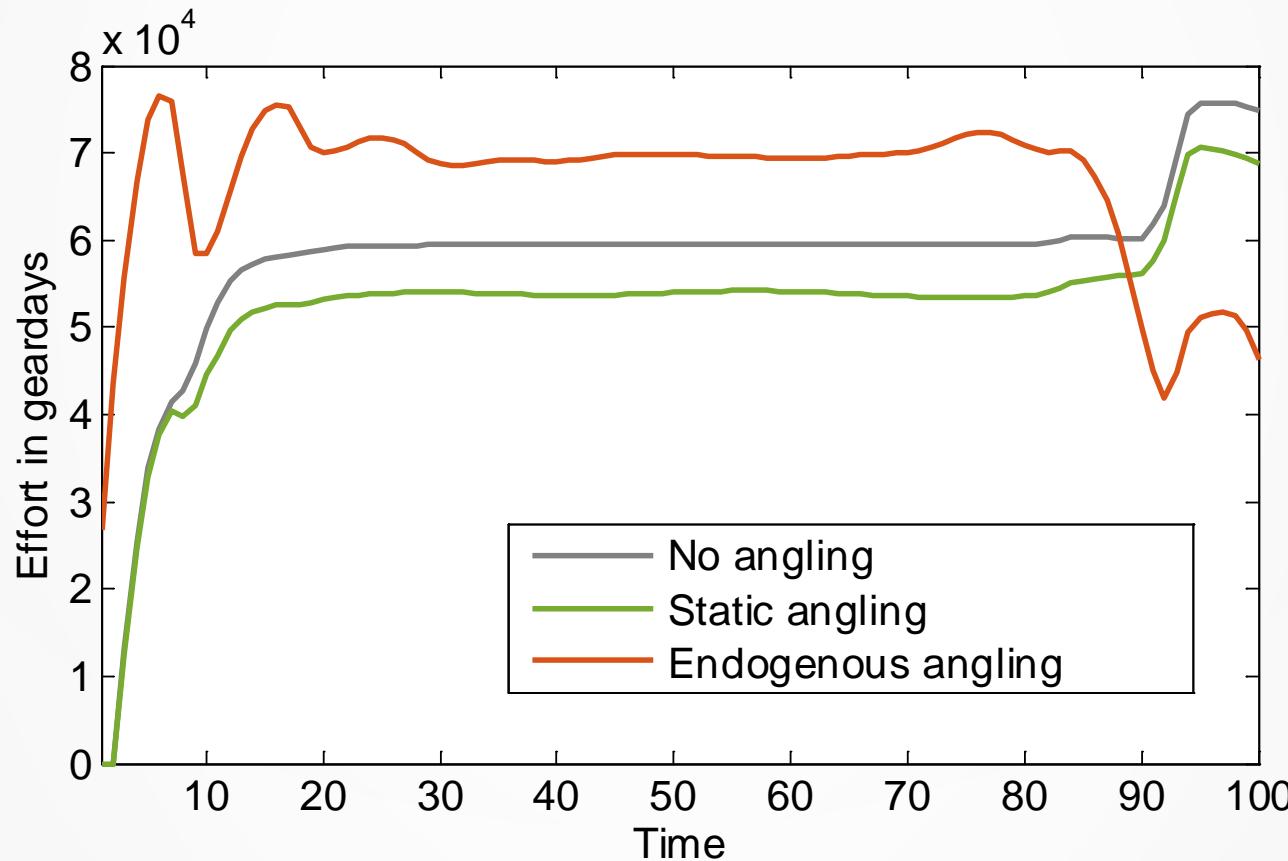
A scenario that mimics the current ICES salmon assessment model, where recreational fishing is described by a constant mortality

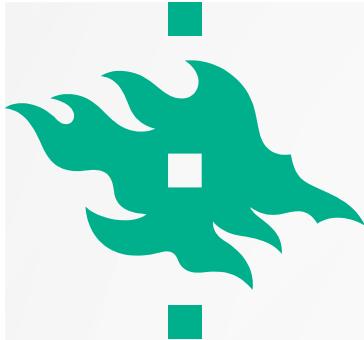
## 3. Endogenous recreational fishing with angler behavioral complexity

Recreational fishing effort is endogenously changing. Anglers change the frequency of angling trips, dependent on how satisfying each trip is.



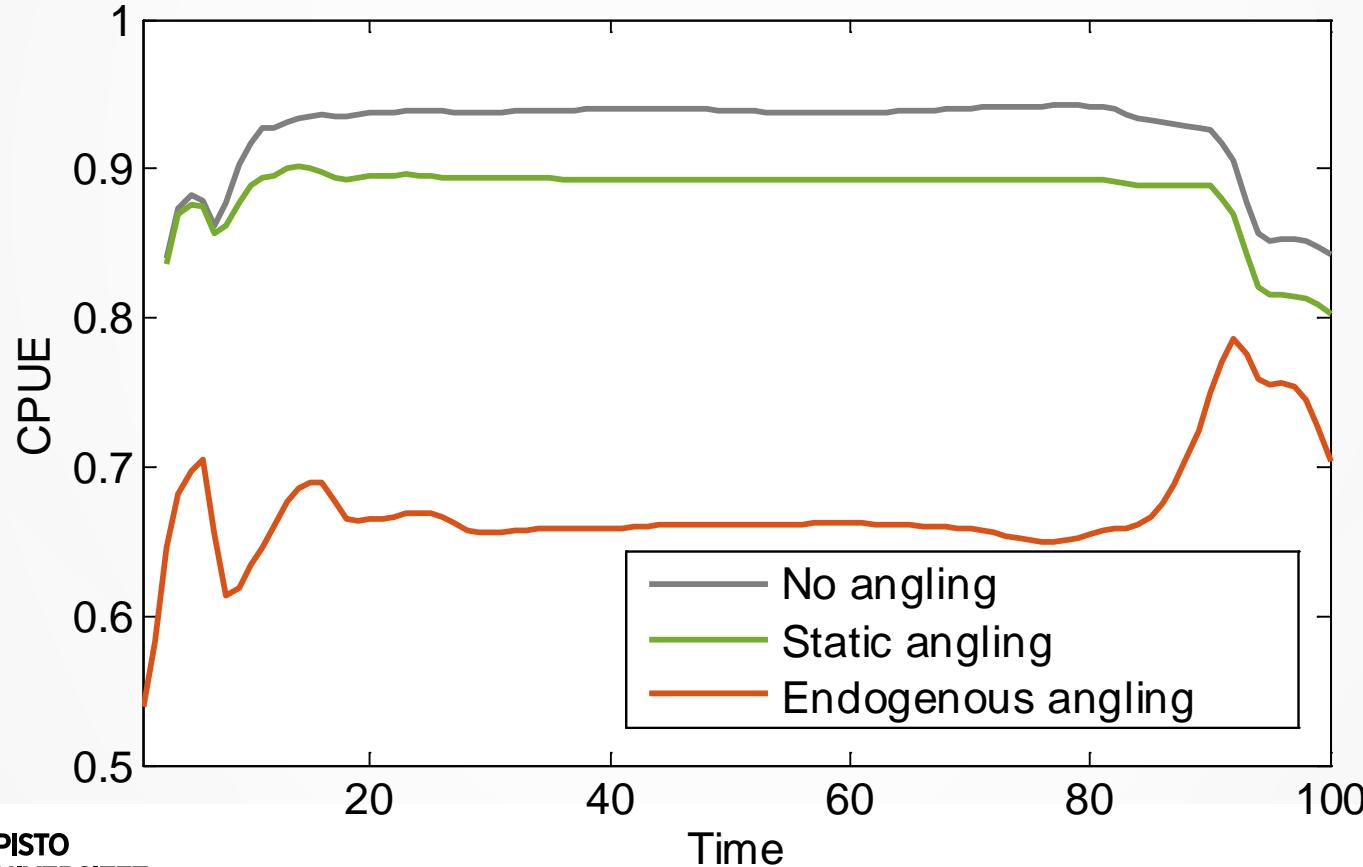
# OPTIMAL COMMERCIAL TRAP NET EFFORT

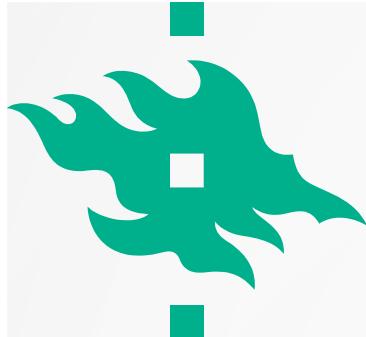




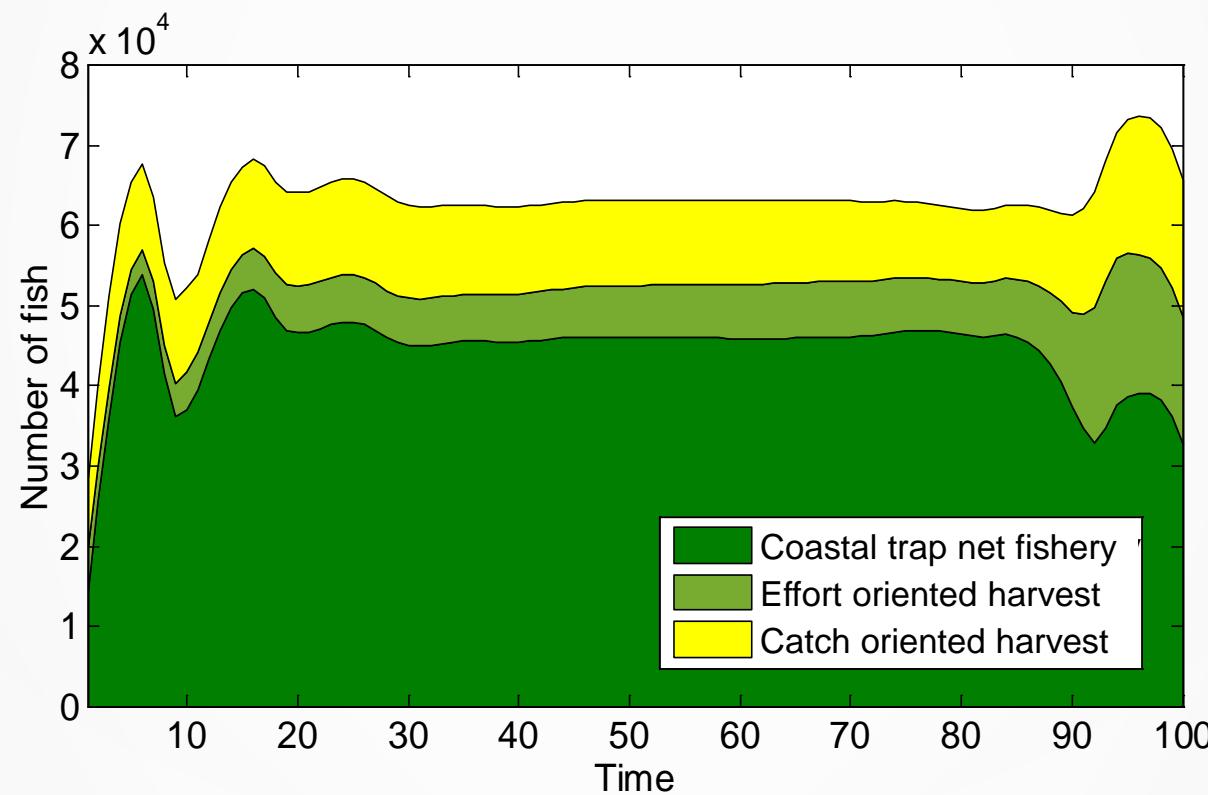
# COMMERCIAL FISHERY: CATCH PER UNIT OF EFFORT

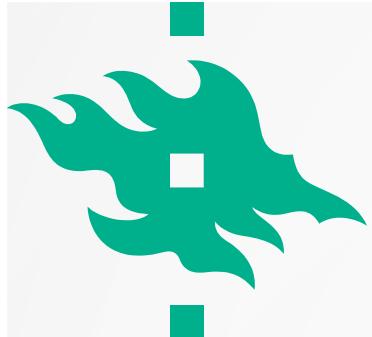
Catch per unit of effort



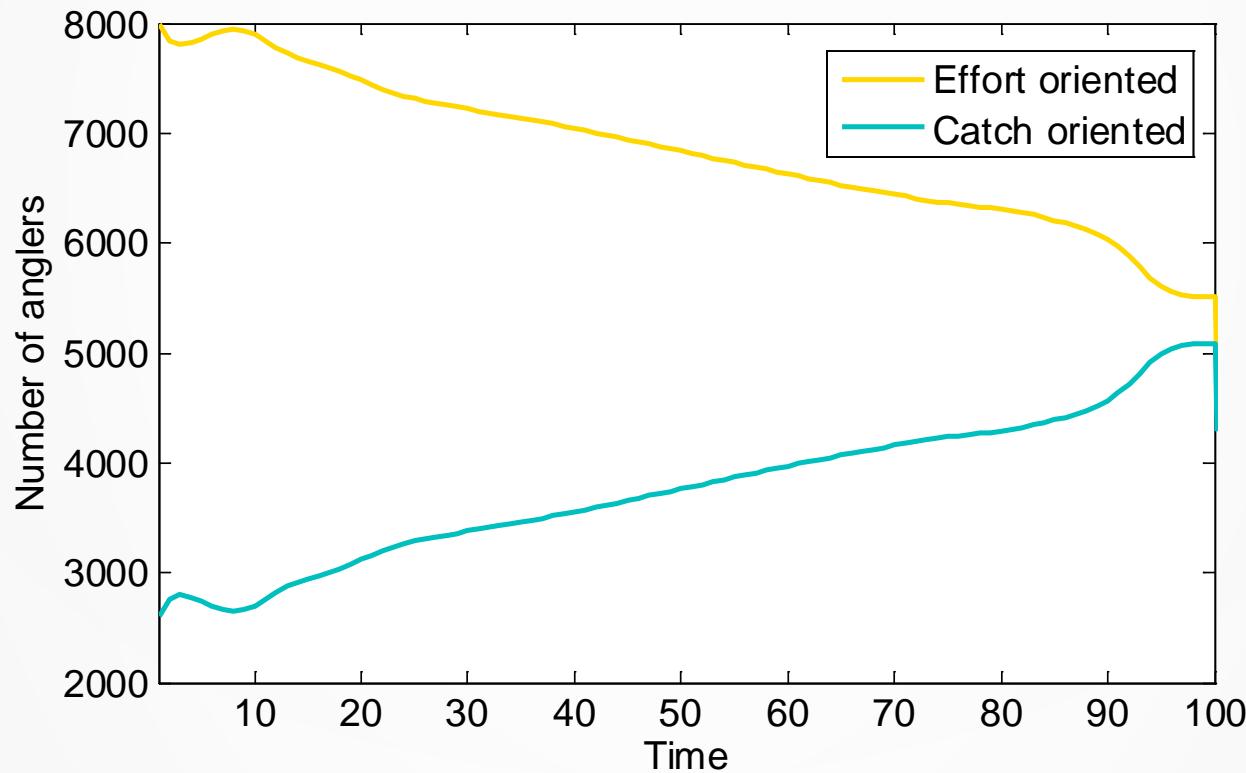


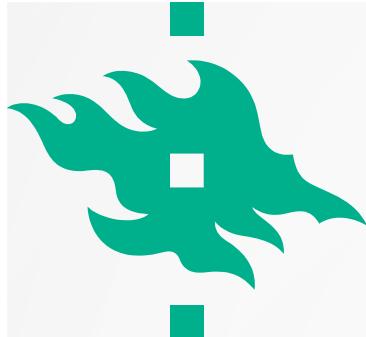
# ENDOGENOUS ANGLING: HARVEST



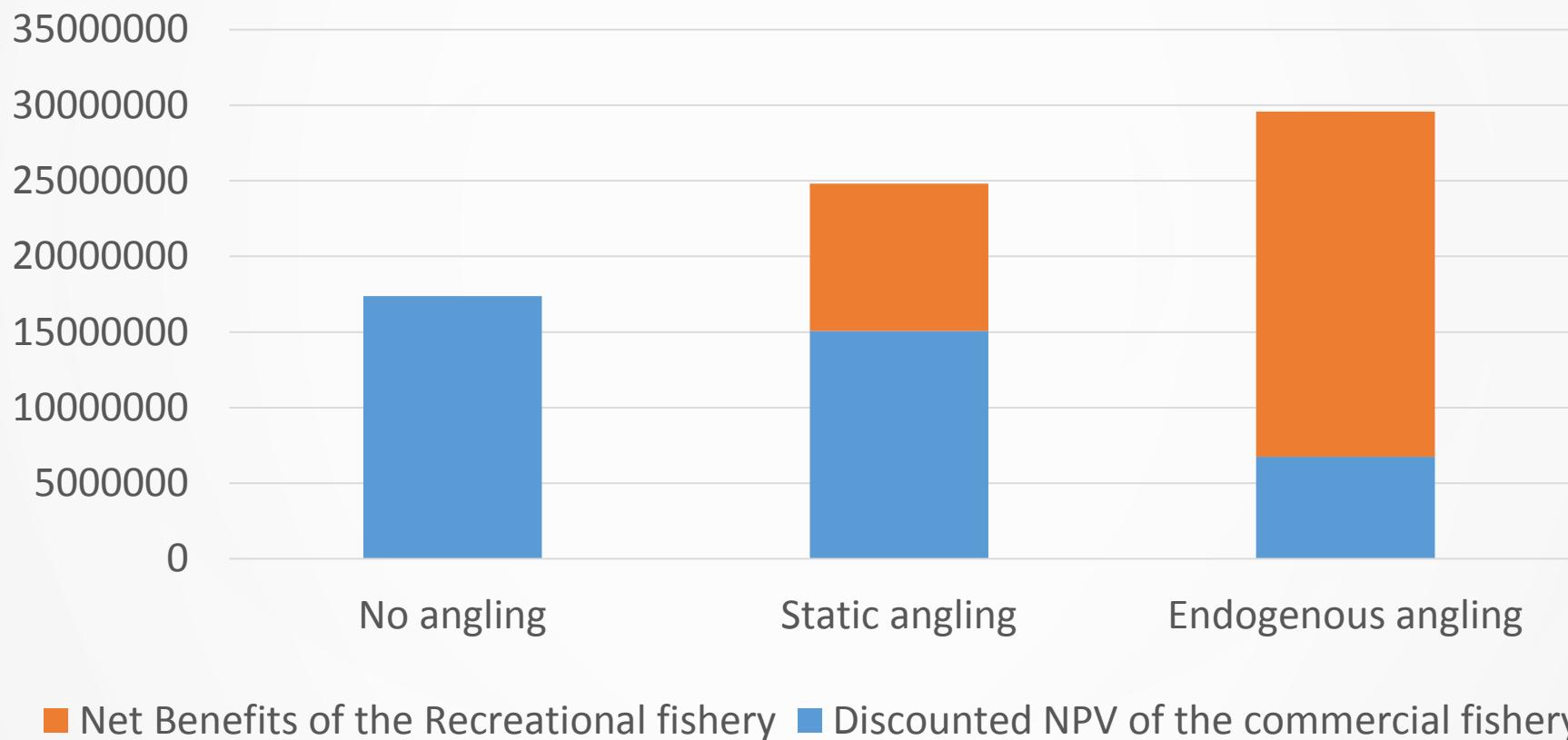


# ENDOGENOUS ANGLING: NUMBER OF ANGLERS



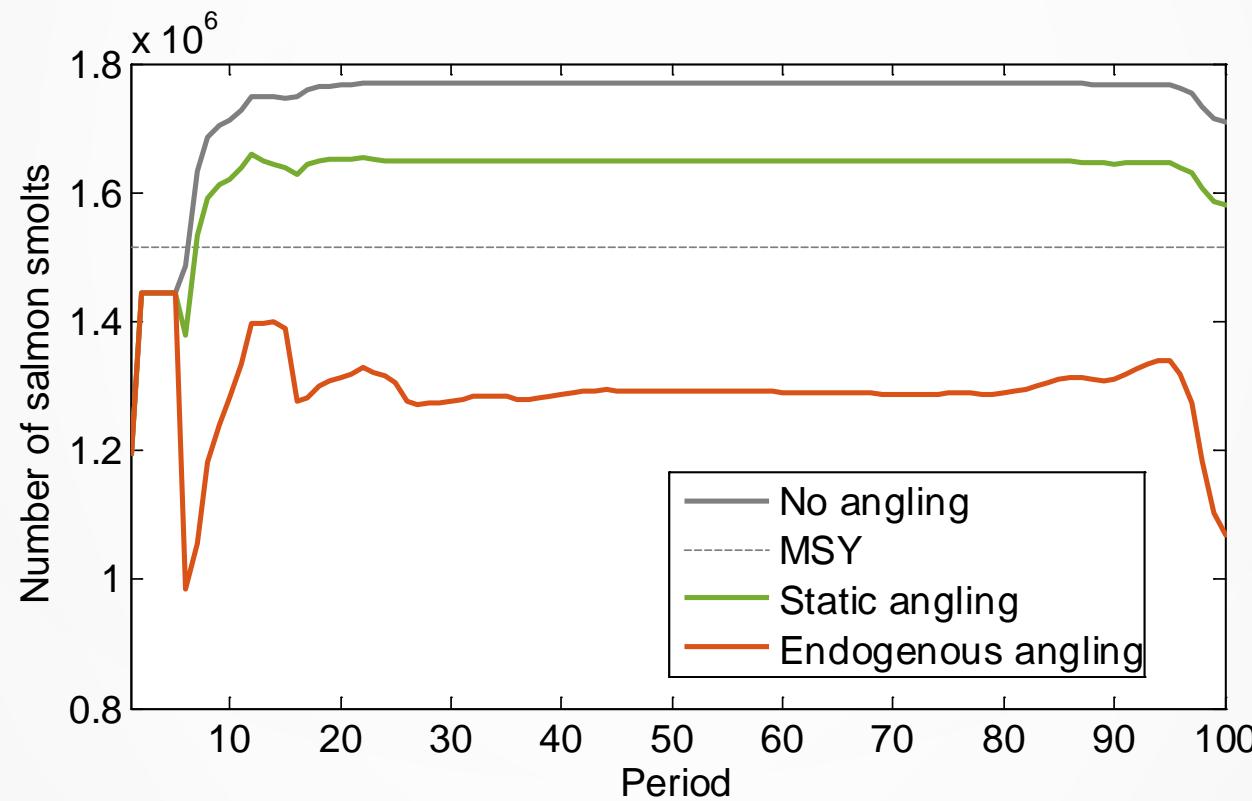


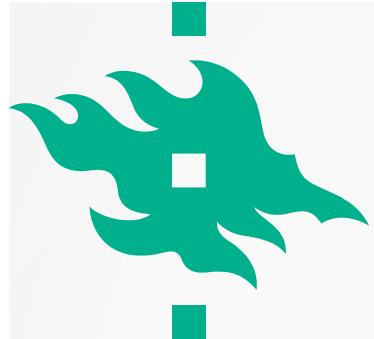
# ECONOMIC VALUE OF THE FISHERY



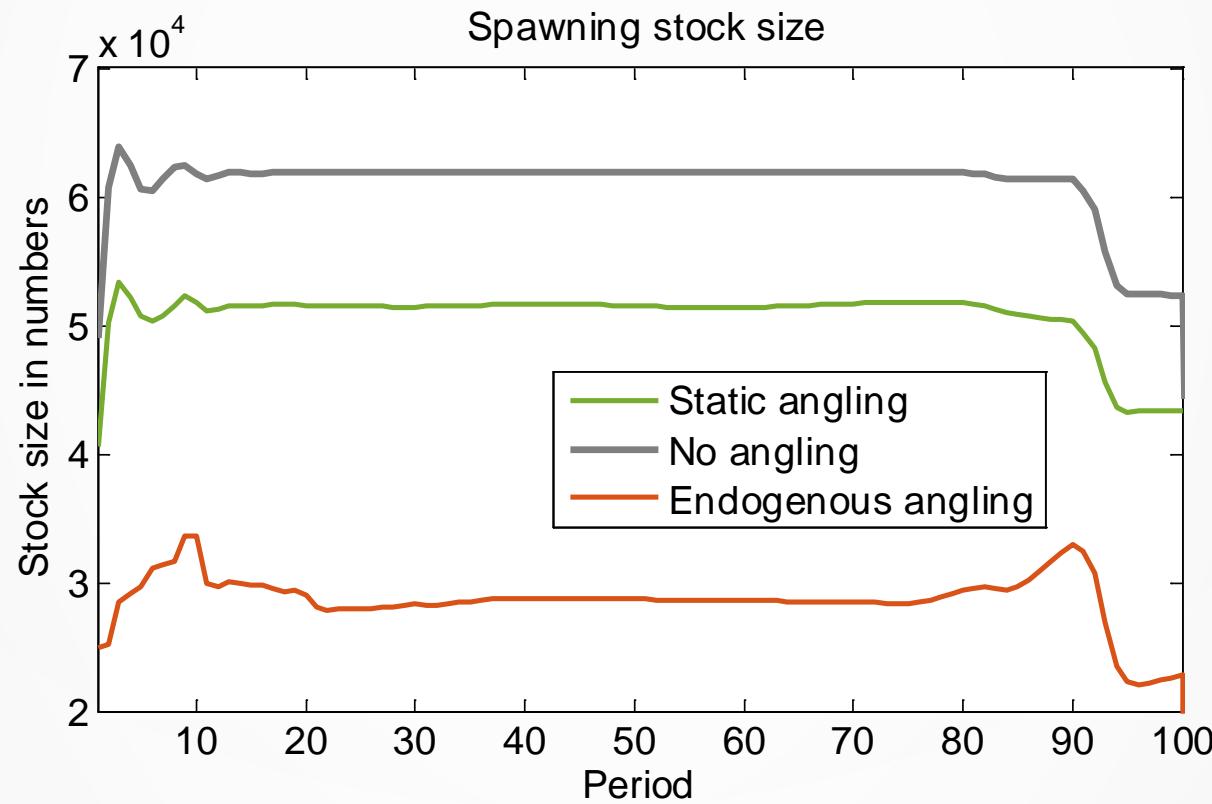


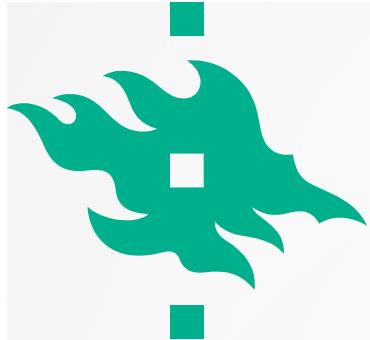
# NUMBER OF SALMON SMOLTS





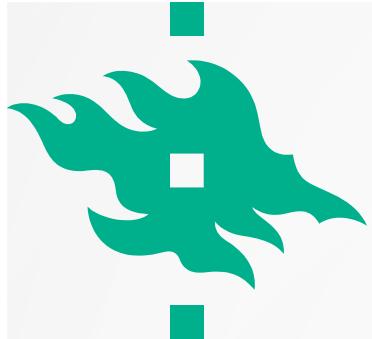
# SALMON SPAWNING STOCK SIZE





# CONCLUSIONS

- Summed economic value is greatest under endogenous angling scenario
- Surprisingly, the highest commercial effort is realized in the Case 3 under complex angler behavior.
- This is a result of strong competition between the commercial and recreational fishery.
- When the utility of staying at home is low, it is possible that the fish stock crashes as the number of effort oriented anglers increase



# REFERENCES

**Michielsens**, C., McAllister, M., Kuikka, S., Pakarinen, T., Karlsson, L., Romakkaniemi, A., Perä, I., Mäntyniemi, S. **2006**. A Bayesian state-space mark-recapture model to estimate exploitation rates in mixed-stock fisheries. Canadian Journal of Fisheries and Aquatic Sciences 63, 321-334.

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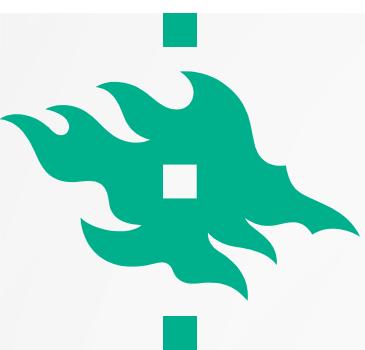
**Johnston**, F., Arlinghaus, R., and Dieckmann, U. **2010**. Diversity and complexity of angler behaviour drive socially optimal input and output regulations in a bioeconomic recreational-fisheries model. Can. J. Fish. Aquat. Sci. **67**: 1507-1531.

**Kulmala**, S., Laukkanen, M., Michielsens, C., **2008**. Reconciling economic and biological modeling of migratory fish stocks: Optimal management of the Atlantic salmon fishery in the Baltic Sea. Ecological Economics 64, 716-728.

**Stoeven**, M. T. **2014**. Enjoying catch and fishing effort: The effort effect in recreational fisheries. Environ. Resource Econ. 57: 393-404.



# THANK YOU



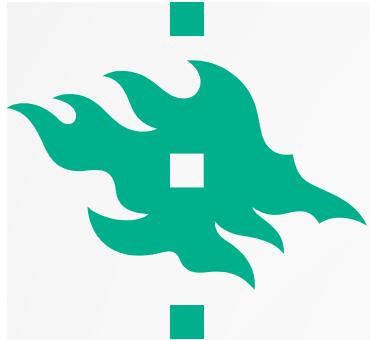
# SALMON POPULATION MODEL

Data provided by ICES Baltic Salmon and Trout Assessment Working Group (WGBAST 2016).

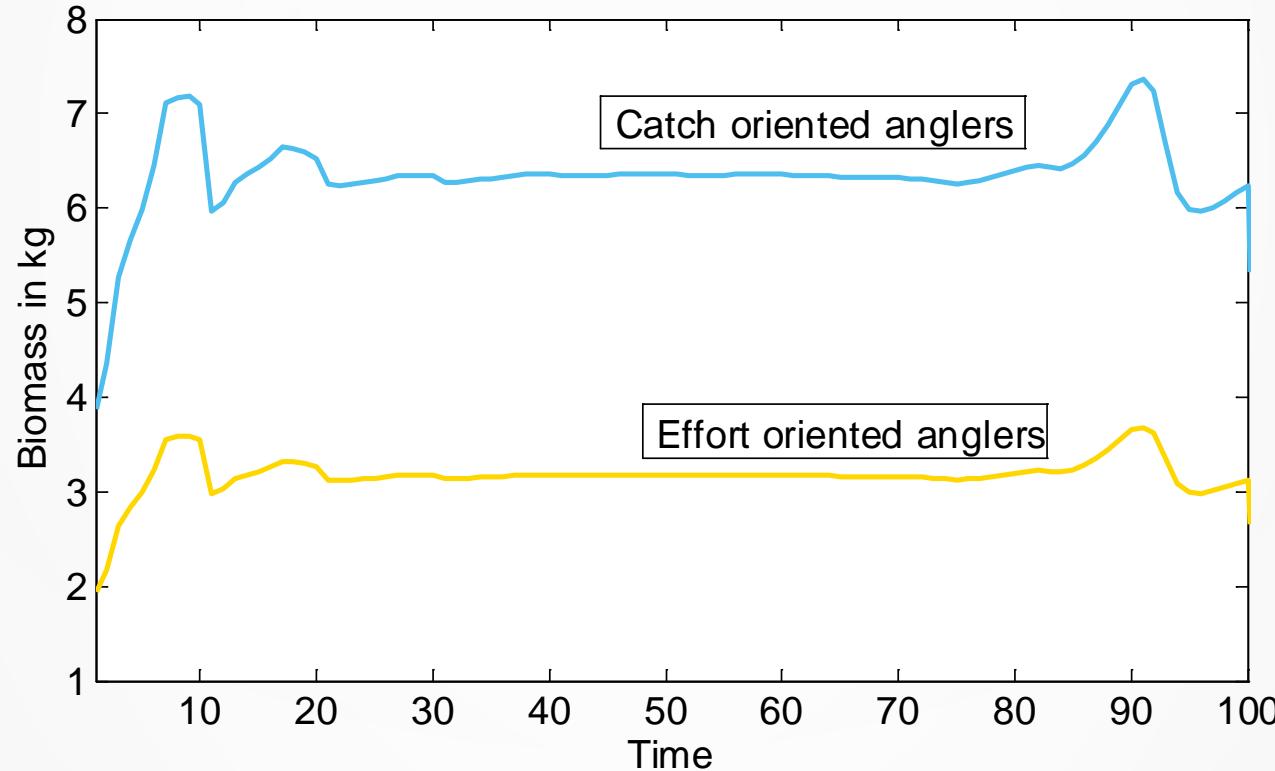
Salmon population  
10 age classes

$$S_{i,t+1} = S_{i,t} A_t$$
$$i \in \{1, \dots, 10\}$$

$$\begin{pmatrix} S_{i,t+1} \\ S_{1,t+1} \\ S_{2,t+1} \\ \vdots \\ S_{i-1,t+1} \\ S_{i,t+1} \end{pmatrix} = \begin{pmatrix} S_{i,t} \\ S_{1,t} \\ S_{2,t} \\ \vdots \\ S_{i-1,t} \\ S_{i,t} \end{pmatrix} \begin{pmatrix} FEC_{1,t} & FEC_{2,t} & \dots & FEC_{i-1,t} & FEC_{i,t} \\ SUR_{1,t} & 0 & \dots & 0 & 0 \\ 0 & SUR_{2,t} & \dots & 0 & 0 \\ \vdots & \vdots & \ddots & \vdots & \vdots \\ 0 & 0 & \dots & SUR_{i-1,t} & 0 \end{pmatrix} A_t$$



# ENDOGENOUS ANGLING: RECREATIONAL HARVEST PER TRIP





# COMMERCIAL COASTAL TRAP NET FISHING

Dynamic optimization of the commercial fishing effort

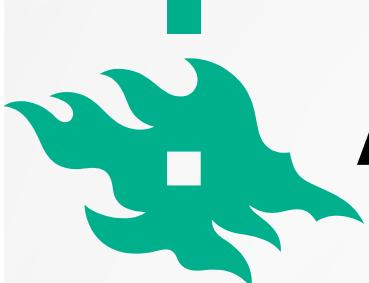
$$H_{i,t}^v = (1 - e^{-q_i E_{v,t}}) h r_i s_{i,t}$$

Catchability  
Optimal commercial effort  
Homing rate  
Number of age i salmon  
Cost of unit of effort  $H_{i,t}^v \geq 0$   
 $s_{i,t} \geq 0$

$$\pi_{v,t} = \sum_{i=1}^{10} p_i H_{i,t}^v g_i - c E_{v,t}$$

Price  
Gutting parameter

$$NPV_v = \max_{E_{v,t}} \sum_{t=1}^{50} \pi_{v,t} / (1 + r)^{t-1}$$



# ANGLER DECISION MAKING

- There are  $a$  types of anglers:  
effort (denoted by  $f$ ) and  
catch oriented (denoted by  
 $c$ ).

Effort per angler ( $e_{a,t}$ ) is the number of fishing days ( $n_{a,t}$ ) multiplied by fishing motivation ( $\varepsilon_{a,t}$ ):

$$e_{a,t} = \varepsilon_{a,t} n_{a,t}$$

Total type-specific effort depends on the number of anglers ( $N_{a,t}$ ) and the effort of single angler ( $e_{a,t}$ ):

$$E_{a,t} = e_{a,t} N_{a,t}$$



# ANGLER DECISION MAKING

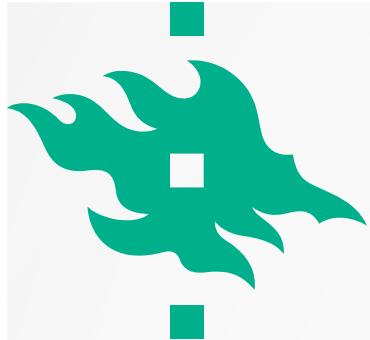
Total recreational effort:

$$E_{tot,t} = E_{c,t} + E_{f,t}$$

Total recreational harvest in number of fish,  
summed over all salmon age-classes:

$$H_{i,t}^{R,tot} = hr_i s_{i,t} e^{-q_i E_{v,t}} \underbrace{(1 - e^{-q R_i E_{tot,t}})}_{\text{Recreational fishery harvest rate}}$$

Escapement from  
commercial fishery



# ANGLER DECISION MAKING

Type-specific recreational harvest:

$$H_{i,a,t} = H_{i,t}^{R,tot} \left( \frac{E_{a,t}}{E_{tot,t}} \right)$$



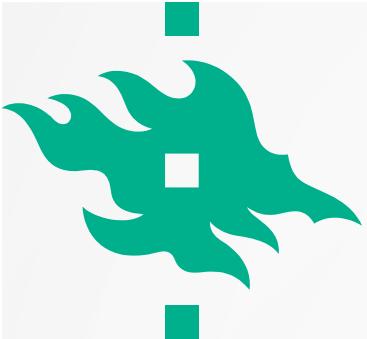
# ANGLER DECISION MAKING: Utilities

Utility of catch oriented anglers depends on the number of fish caught per trip

$$U_t^c = \frac{\mu H_t^c - \theta H_t^{c^2}}{e_{c,t}}$$

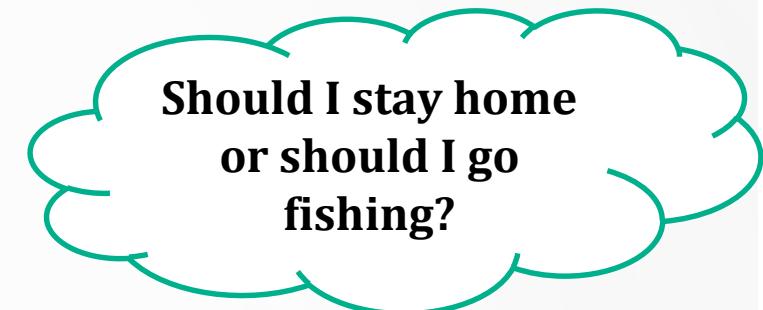
Utility of effort oriented anglers depends on the weight (W)

$$U_t^f = \frac{\mu W_{i,t}^f + \theta W_{i,t}^{f^2}}{e_{f,t}}$$



# ANGLER DECISION MAKING

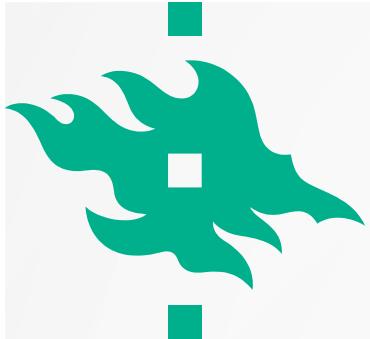
- Number of angling trips at  $t+1$  ( $e_{a,t+1}$ ) depends on last year's benefits from angling ( $U_{a,t}$ ) and the average utility obtained from leisure ( $\bar{U}_{a,t}$ ).
- Average utility obtained from leisure is the result of angling and the exogenous utility from staying home and doing an alternative activity  $\bar{U}$ .
- Free days per year is given by  $\bar{e}$



$$e_{a,t+1} = e_{a,t} \frac{U_{a,t}}{\bar{U}_{a,t}}$$

- Discrete version of replicator equation (Sigmund 1986)

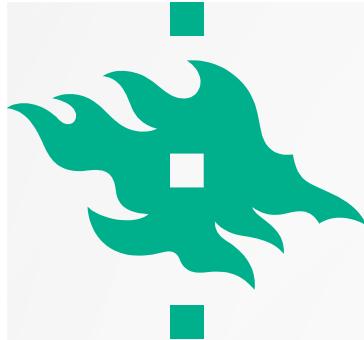
$$\bar{U}_{a,t} = \frac{e_{a,t} U_{a,t} + (\bar{e} - e_{a,t}) \bar{U}}{\bar{e}}$$



# EVOLUTION OF ANGLER BEHAVIOR

- Total number of anglers is  $N_T = N_{f,t} + N_{c,t}$
- Adopting angling as a new hobby:  
 $\tau N_t$  stop and  $\tau N_t$  start angling
- **Socialization** determines the angler type according to the prevalence of each angler type

$$\frac{e_{f,t}N_{f,t}}{e_{c,t}N_{c,t} + e_{f,t}N_{f,t}} \quad \frac{e_{c,t}N_{c,t}}{e_{c,t}N_{c,t} + e_{c,t}N_{c,t}}$$



# EVOLUTION OF ANGLER BEHAVIOR

- The difference equations of the angler types:

$$N_{f,t+1} = (1 - \theta)N_{f,t} + \theta N_T \frac{e_{f,t} N_{f,t}}{e_{c,t} N_{c,t} + e_{f,t} N_{f,t}}$$

$$N_{c,t+1} = (1 - \theta)N_{c,t} + \theta N_T \frac{e_{c,t} N_{c,t}}{e_{c,t} N_{c,t} + e_{c,t} N_{c,t}}$$