

**Greater decision-making competence reflected in greater expected-value sensitivity, but not overall risk-taking: An examination of concurrent validity**

Supplementary Material

The measure of EV Sensitivity was based on the following 18 questions, which were excerpted from a longer scale of 30 questions.

**In each of the following problems, choose between flipping a coin and a sure thing. If they both seem the same to you, choose "Doesn't Matter."**

1. Which do you like best, (1), (2), or (3)?

(1)  
*Flip a Coin*  
If Heads, win **\$100**  
If Tails, win **\$0**  
\_\_\_\_\_

(2)  
*Sure Win*  
Win **\$50** for sure  
\_\_\_\_\_

(3)  
*Doesn't Matter to Me*  
\_\_\_\_\_

2. Which do you like best, (1), (2), or (3)?

(1)  
*Flip a Coin*  
If Heads, win **\$100**  
If Tails, win **\$0**  
\_\_\_\_\_

(2)  
*Sure Win*  
Win **\$60** for sure  
\_\_\_\_\_

(3)  
*Doesn't Matter to Me*  
\_\_\_\_\_

3. Which do you like best, (1), (2), or (3)?

(1)  
*Flip a Coin*  
If Heads, win **\$100**  
If Tails, win **\$0**  
\_\_\_\_\_

(2)  
*Sure Win*  
Win **\$40** for sure  
\_\_\_\_\_

(3)  
*Doesn't Matter to Me*  
\_\_\_\_\_

4. Which do you like best, (1), (2), or (3)?

(1)  
*Flip a Coin*  
If Heads, win **\$10**  
\_\_\_\_\_

(2)  
*Sure Win*  
Win **\$5** for sure  
\_\_\_\_\_

(3)  
*Doesn't Matter to Me*  
\_\_\_\_\_

If Tails, win **\$0**

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

5. Which do you like best, (1), (2), or (3)?

(1)

*Flip a Coin*

If Heads, win **\$10**

If Tails, win **\$0**

\_\_\_\_\_

(2)

*Sure Win*

Win **\$6** for sure

\_\_\_\_\_

(3)

*Doesn't Matter to Me*

\_\_\_\_\_

6. Which do you like best, (1), (2), or (3)?

(1)

*Flip a Coin*

If Heads, win **\$10**

If Tails, win **\$0**

\_\_\_\_\_

(2)

*Sure Win*

Win **\$4** for sure

\_\_\_\_\_

(3)

*Doesn't Matter to Me*

\_\_\_\_\_

**The next questions are about losses.**

7. Which do you like best, (1), (2), or (3)?

(1)

*Flip a Coin*

If Heads, lose **\$100**

If Tails, lose **\$0**

\_\_\_\_\_

(2)

*Sure Loss*

Lose **\$50** for sure

\_\_\_\_\_

(3)

*Doesn't Matter to Me*

\_\_\_\_\_

8. Which do you like best, (1), (2), or (3)?

(1)

*Flip a Coin*

If Heads, lose **\$100**

If Tails, lose **\$0**

\_\_\_\_\_

(2)

*Sure Loss*

Lose **\$60** for sure

\_\_\_\_\_

(3)

*Doesn't Matter to Me*

\_\_\_\_\_

9. Which do you like best, (1), (2), or (3)?

(1)  
*Flip a Coin*  
If Heads, lose **\$100**  
If Tails, lose **\$0**

\_\_\_\_\_

(2)  
*Sure Loss*  
Lose **\$40** for sure

\_\_\_\_\_

(3)  
*Doesn't Matter to Me*

\_\_\_\_\_

10. Which do you like best, (1), (2), or (3)?

(1)  
*Flip a Coin*  
If Heads, lose **\$10**  
If Tails, lose **\$0**

\_\_\_\_\_

(2)  
*Sure Loss*  
Lose **\$5** for sure

\_\_\_\_\_

(3)  
*Doesn't Matter to Me*

\_\_\_\_\_

11. Which do you like best, (1), (2), or (3)?

(1)  
*Flip a Coin*  
If Heads, lose **\$10**  
If Tails, lose **\$0**

\_\_\_\_\_

(2)  
*Sure Loss*  
Lose **\$6** for sure

\_\_\_\_\_

(3)  
*Doesn't Matter to Me*

\_\_\_\_\_

12. Which do you like best, (1), (2), or (3)?

(1)  
*Flip a Coin*  
If Heads, lose **\$10**  
If Tails, lose **\$0**

\_\_\_\_\_

(2)  
*Sure Loss*  
Lose **\$4** for sure

\_\_\_\_\_

(3)  
*Doesn't Matter to Me*

\_\_\_\_\_

In each of the next questions, a coin will be flipped to see if you get a choice or not. Without knowing the result of the first flip, what would you choose in each of the following situations?

25. First Flip:

*Flip a Coin*

If Heads, get the **Choice** below

If Tails, **don't** get the Choice below, win **\$0**

**Choice:** Before the first flip, which do you like best, (1), (2), or (3)?

(1)

*Flip a Coin*

If Heads, win **\$100**

If Tails, win **\$0**

\_\_\_\_\_

(2)

*Sure Win*

Win **\$50** for sure

\_\_\_\_\_

(3)

*Doesn't Matter to Me*

\_\_\_\_\_

26. First Flip:

*Flip a Coin*

If Heads, get the **Choice** below

If Tails, **don't** get the Choice below, win **\$0**

**Choice:** Before the first flip, which do you like best, (1), (2), or (3)?

(1)

*Flip a Coin*

If Heads, win **\$100**

If Tails, win **\$0**

\_\_\_\_\_

(2)

*Sure Win*

Win **\$60** for sure

\_\_\_\_\_

(3)

*Doesn't Matter to Me*

\_\_\_\_\_

27. First Flip:

*Flip a Coin*  
If Heads, get the **Choice** below  
If Tails, **don't** get the Choice below, win **\$0**

**Choice:** Before the first flip, which do you like best, (1), (2), or (3)?

(1) <i>Flip a Coin</i> If Heads, win <b>\$100</b> If Tails, win <b>\$0</b> <hr style="width: 100%;"/>	(2) <i>Sure Win</i> Win <b>\$40</b> for sure <hr style="width: 100%;"/>	(3) <i>Doesn't Matter to Me</i> <hr style="width: 100%;"/>
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**The next questions are about losses.**

28. First Flip:

*Flip a Coin*  
If Heads, get the **Choice** below  
If Tails, **don't** get the Choice below, lose **\$0**

**Choice:** Before the first flip, which do you like best, (1), (2), or (3)?

(1) <i>Flip a Coin</i> If Heads, lose <b>\$100</b> If Tails, lose <b>\$0</b> <hr style="width: 100%;"/>	(2) <i>Sure Win</i> Lose <b>\$50</b> for sure <hr style="width: 100%;"/>	(3) <i>Doesn't Matter to Me</i> <hr style="width: 100%;"/>
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29. First Flip:

*Flip a Coin*  
If Heads, get the **Choice** below  
If Tails, **don't** get the Choice below, lose **\$0**

**Choice:** Before the first flip, which do you like best, (1), (2), or (3)?

(1) <i>Flip a Coin</i> If Heads, lose <b>\$100</b> If Tails, lose <b>\$0</b> <hr style="width: 100%;"/>	(2) <i>Sure Win</i> Lose <b>\$60</b> for sure <hr style="width: 100%;"/>	(3) <i>Doesn't Matter to Me</i> <hr style="width: 100%;"/>
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30. First Flip:

*Flip a Coin*  
 If Heads, get the **Choice** below  
 If Tails, **don't** get the Choice below, lose **\$0**

**Choice:** Before the first flip, which do you like best, (1), (2), or (3)?

(1) <i>Flip a Coin</i> If Heads, lose <b>\$100</b> If Tails, lose <b>\$0</b> _____	(2) <i>Sure Win</i> Lose <b>\$40</b> for sure _____	(3) <i>Doesn't Matter to Me</i> _____
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Table S1. Descriptive statistics for Y-DMC composite and component tasks.

Measure	Observed Range	Mean	Standard Deviation
Resistance to Framing	0 to 1	.69	.22
Resistance to Sunk Cost	0 to 1	.36	.35
Consistency in Risk Perception	0 to 1	.83	.20
Applying Decision Rules	.29 to 1.00	.89	.17
Under/overconfidence	.59 to 1.00	.92	.07
Recognizing Social Norms	-.34 to .89	.52	.22
Y-DMC Composite	-2.27 to 1.21	.00	.52