

An underwater photograph of bluefin tuna in clear, turquoise water. A large bluefin tuna is in the foreground on the left, swimming towards the right. In the background, another bluefin tuna is visible on the right, and a smaller, lighter-colored fish is swimming in the center. The water is filled with small white particles, possibly plankton or bubbles.

Will innovation in Bluefin tuna aquaculture improve conservation of wild-caught Bluefin tuna stocks?

IIFET 2018

Rachel Karasik, Qingran Li, Martin Smith
Duke University

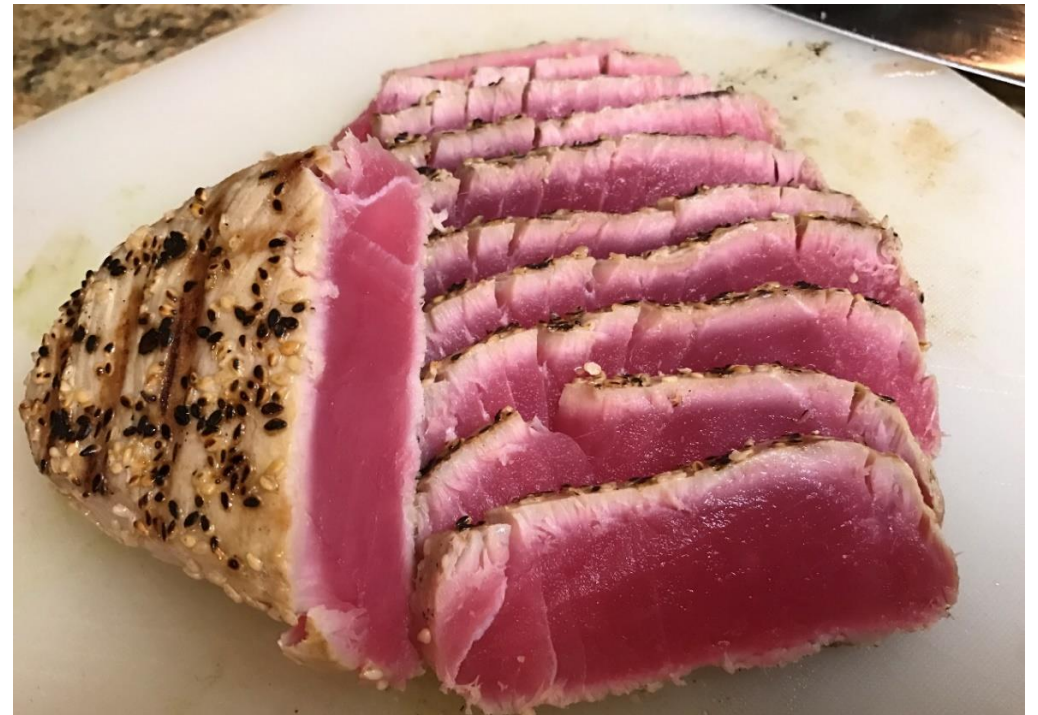
Depends on:

- 1) the nature of innovations in aquaculture
- 2) key bioeconomic parameters (especially recruitment)



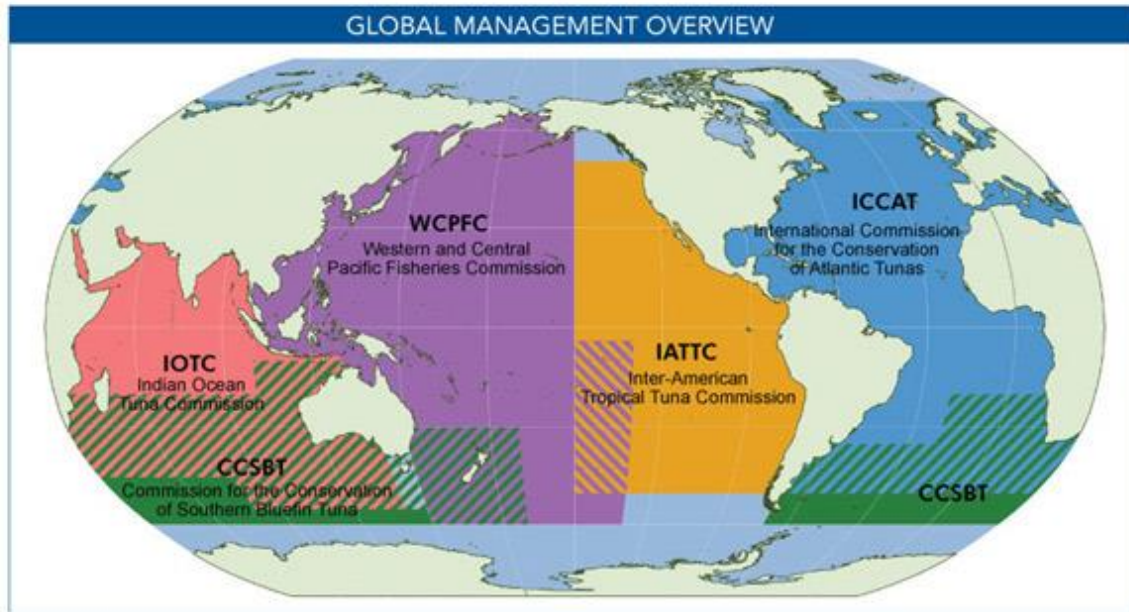
Bluefin Tuna – global & luxury item

- Global harvest & market
- Generated between \$2 and \$2.5 billion in 2014
- ~\$13/kg
- Overfished

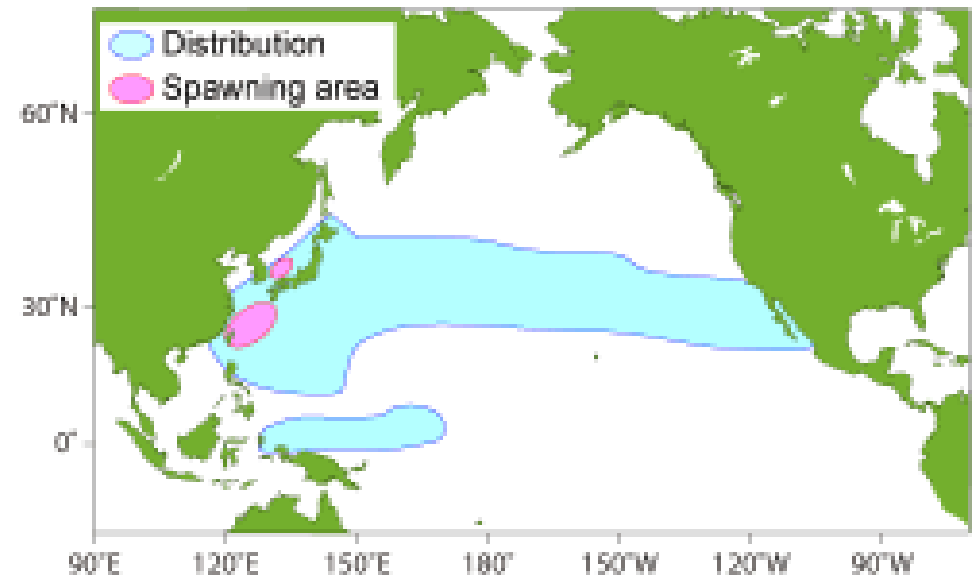


Open Access Incentives Despite Governance

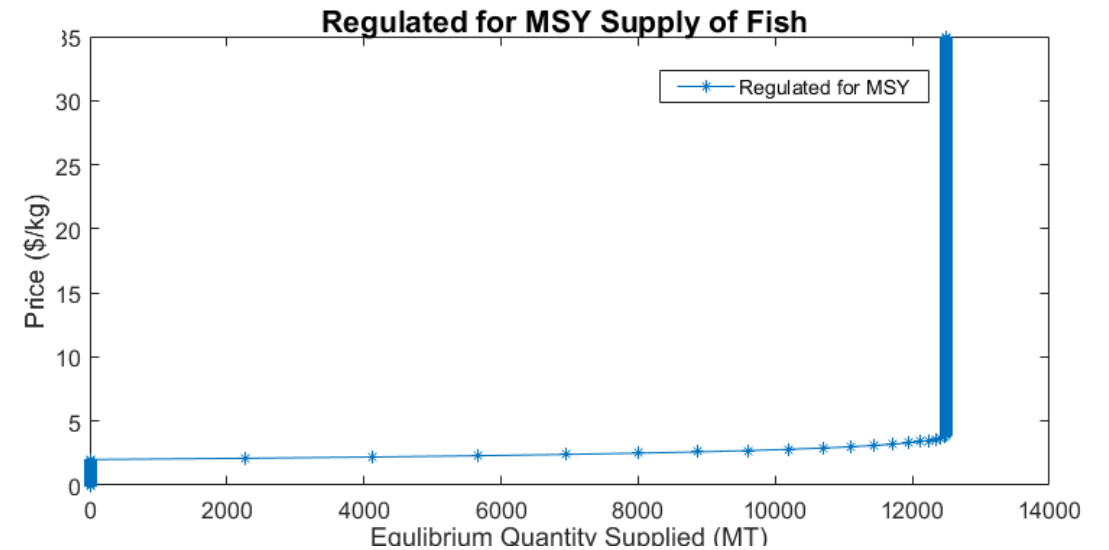
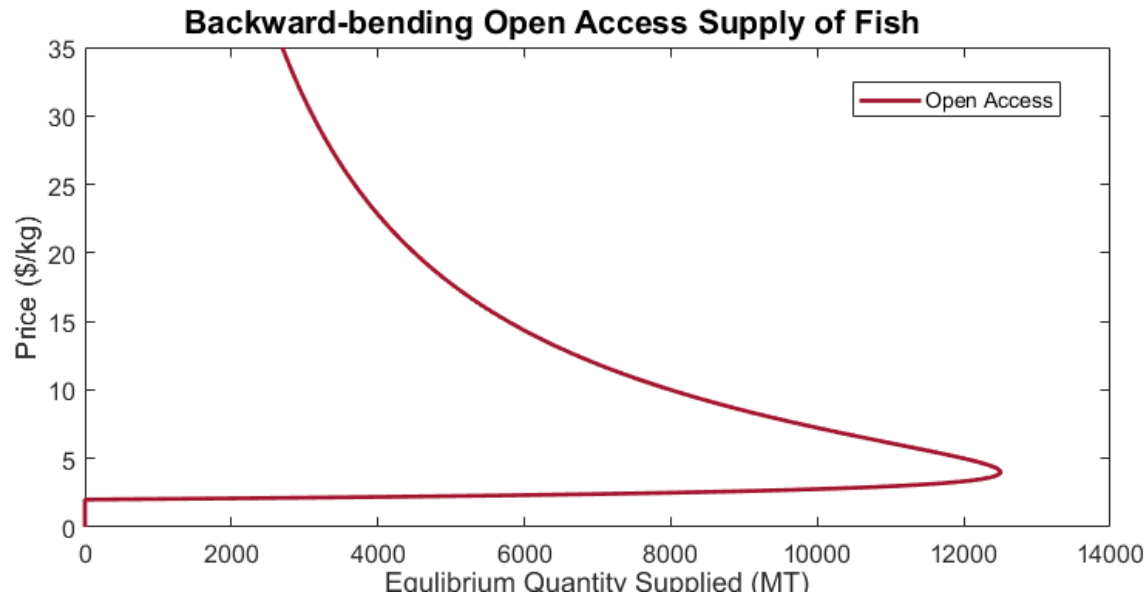
- Mismatch of state authority and ecosystem scale
- Heterogeneity in quota setting and enforcement
- High estimates of IUU

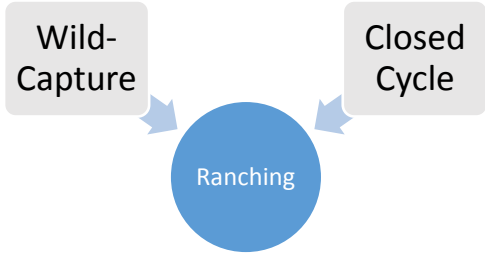


Spatial Scale of the Pacific Bluefin Tuna Stock



So our supply curve looks more like this...





Ranching

- ~ 35000 MT produced in 2014 (FishStat J)
- Known as 'farming' or 'ranching' or 'aquaculture'



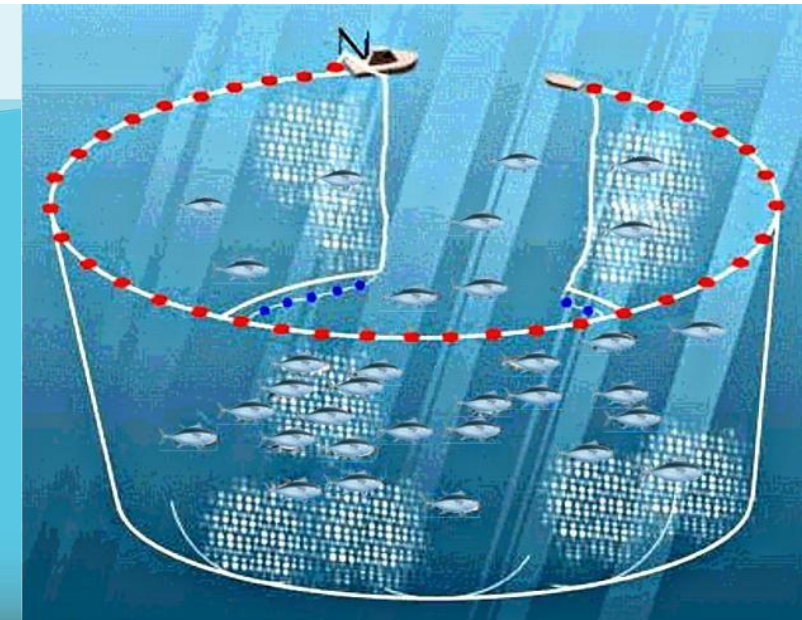
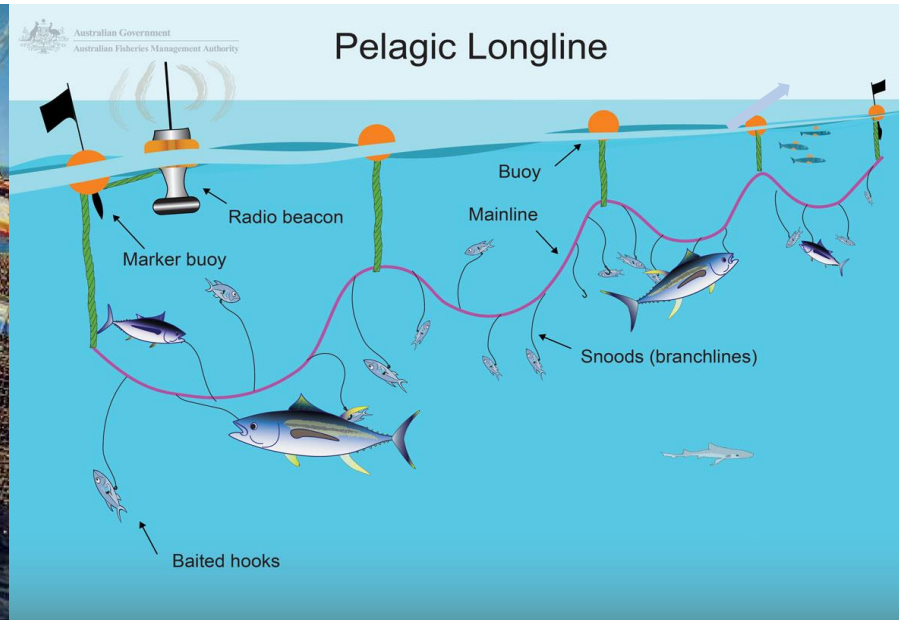
Wild-Capture

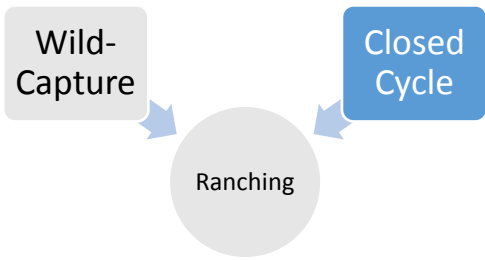
Wild-Capture

Closed Cycle

Ranching

- ~ 85,000 MT from wild capture
- Traditional mode of harvesting BFT
- Some goes to ranching





- 1000 MT expected for 2017
- Creating BFT with reproductive capacity in controlled environments
- Successful with PBT in Japan and ABT in Spain
 - High rates of mortality during breeding and early-life
 - 100% goes to ranching

Closed
Cycle

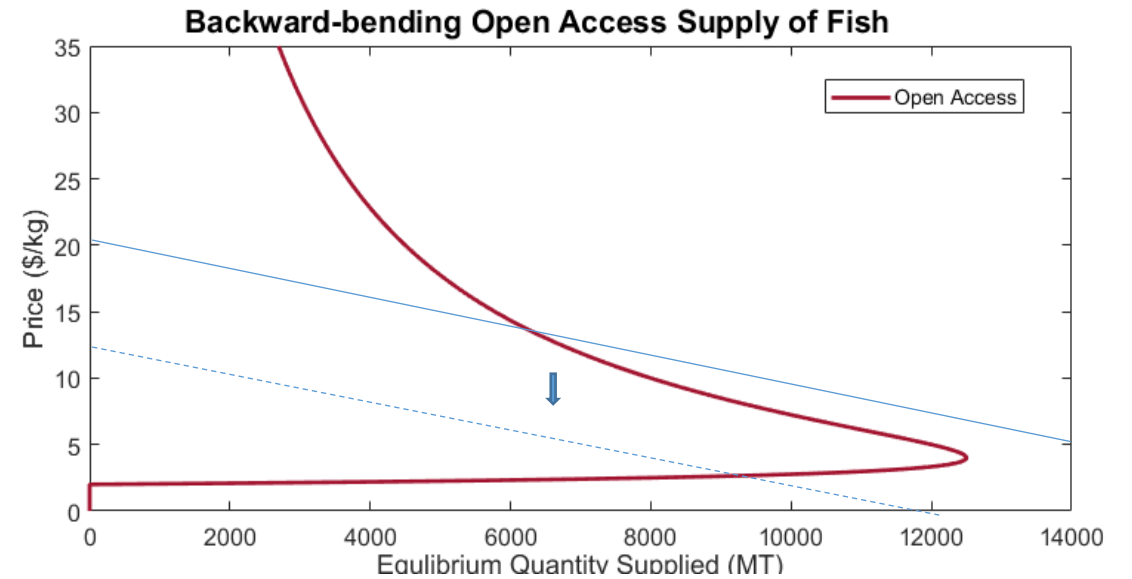
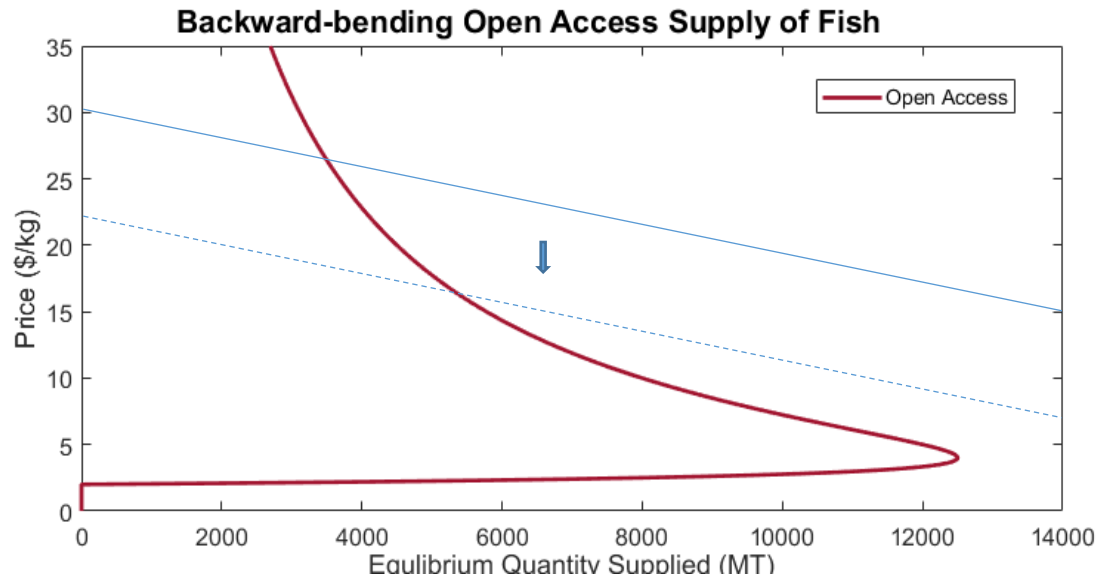


Aquaculture innovation, residual demand for wild, and conservation outcomes

In theory and practice

In theory,

Aquaculture Innovation \uparrow Residual Demand for Wild \downarrow



High Baseline Demand

High Relevance for Conservation

Low Baseline Demand

Low Relevance for Conservation

In practice,
what can we learn from other
fisheries?

The Salmon Case

Salmon Cost and Price Changes (Norwegian farmed Atlantic)

	Average Cost (2013 \$/kg)	Price (2013 \$/kg)
1985	5.32	7.43
1986	6.93	6.93
1987	6.89	8.32
Mean 1985-87	6.38	7.56
2000	1.52	2.93
2001	1.42	2.32
2002	1.74	2.39
Mean 2000-02	1.56	2.55
Percent Decrease	75.5%	66.3%
Annual Percent Decrease	9.0%	7.0%

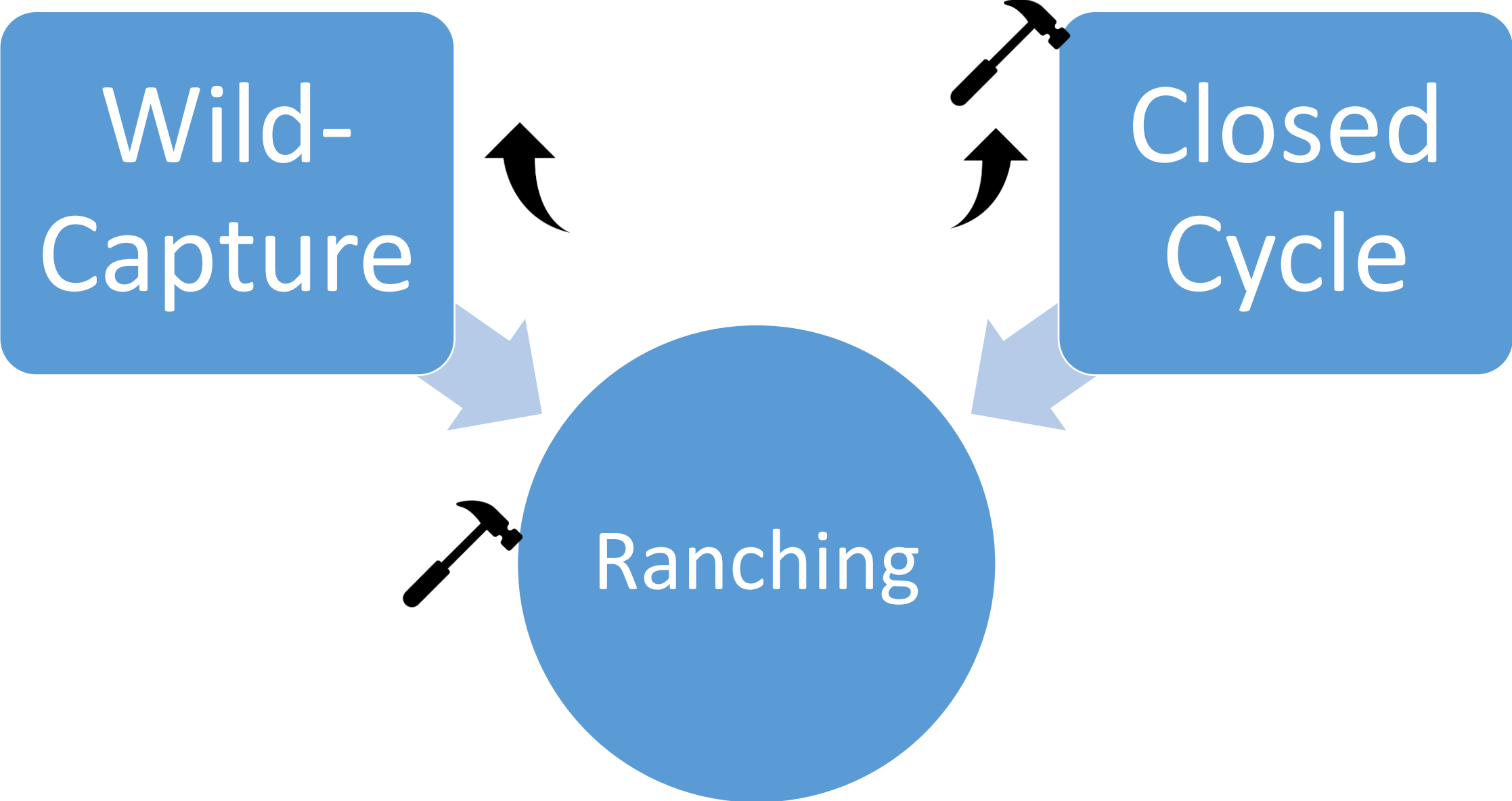
Source: Asche (2008); Norwegian Directorate of Fisheries; Norwegian Seafood Export Council

Market development and innovation

A middle class US consumer in the middle of the country can plan to buy fresh salmon for a dinner party at the supermarket any day of the year



Not All Innovations are Created Equally in BFT



Aquaculture innovation may not lower residual demand for wild BFT

Level of Innovation	Impacts supply of wild, ranched, closed-cycle?	Impact of increased innovation on cost of ranched/wild	Impact of increased innovation on residual demand of ranched/wild
Breeding	Closed-cycle	None	Decrease
Early Life	Closed-cycle	None	Decrease
Transfer	Wild, ranched, closed-cycle	Decrease	Increase
Grow-Out	Ranched, closed-cycle	Decrease	Increase
Supply Chain	Wild, ranched, closed-cycle	Decrease	Increase

At what price does the BFT
supply curve bend backward?

Backward-bending supply curve for age-structured populations for BFT

$$w(a) = \omega L(a)^\eta \quad \text{Weight}$$

$$\text{Survival} \quad N_{a+1,t+1} = e^{-(f_t(a)+m(a))} N_{a,t}$$

$$L(a) = L_\infty (1 - e^{-\delta(a+\mu)}) \quad \text{Length (von Bertalanfy)}$$

$$\text{Harvest} \quad H_t = \sum_{a=1}^{50} \frac{f_t(a)}{f_t(a) + m(a)} (1 - e^{-(f_t(a)+m(a))}) w(a) N_{a,t}$$

$$B_t = \sum_{a=a_{\min}}^{50} w(a) N_{a,t} \quad \text{Spawning Stock Biomass}$$

$$\text{Endogenous fishing mortality} \quad f_t(a) = qE_t$$

$$N_{0,t} = \frac{\alpha B_t}{1 + B_t/k} e^{\sigma v_t} \quad \text{Recruitment (B-H)}$$

$$\text{Open Access} \quad E_{t+1} = E_t + \gamma (P_t H_t - cE_t)$$

Empirical approach

1. Back out fishing mortality from biomass data and landings f_t
2. Estimate recruitment parameter from biomass, recruitment, and landings data by simulating the age-structured model to generate estimated biomass and landings k
3. Use number of active vessels as effort proxy to estimate catchability from fishing mortality q
4. Use effort proxies, catchability, real prices, and landings to estimate Vernon Smith open access model to obtain cost of effort and speed of adjustment c, γ

Backward-bending supply curve for age-structured populations for BFT

$$w(a) = \omega L(a)^\eta \quad \text{Weight}$$

$$\text{Survival} \quad N_{a+1,t+1} = e^{-(f_t(a)+m(a))} N_{a,t}$$

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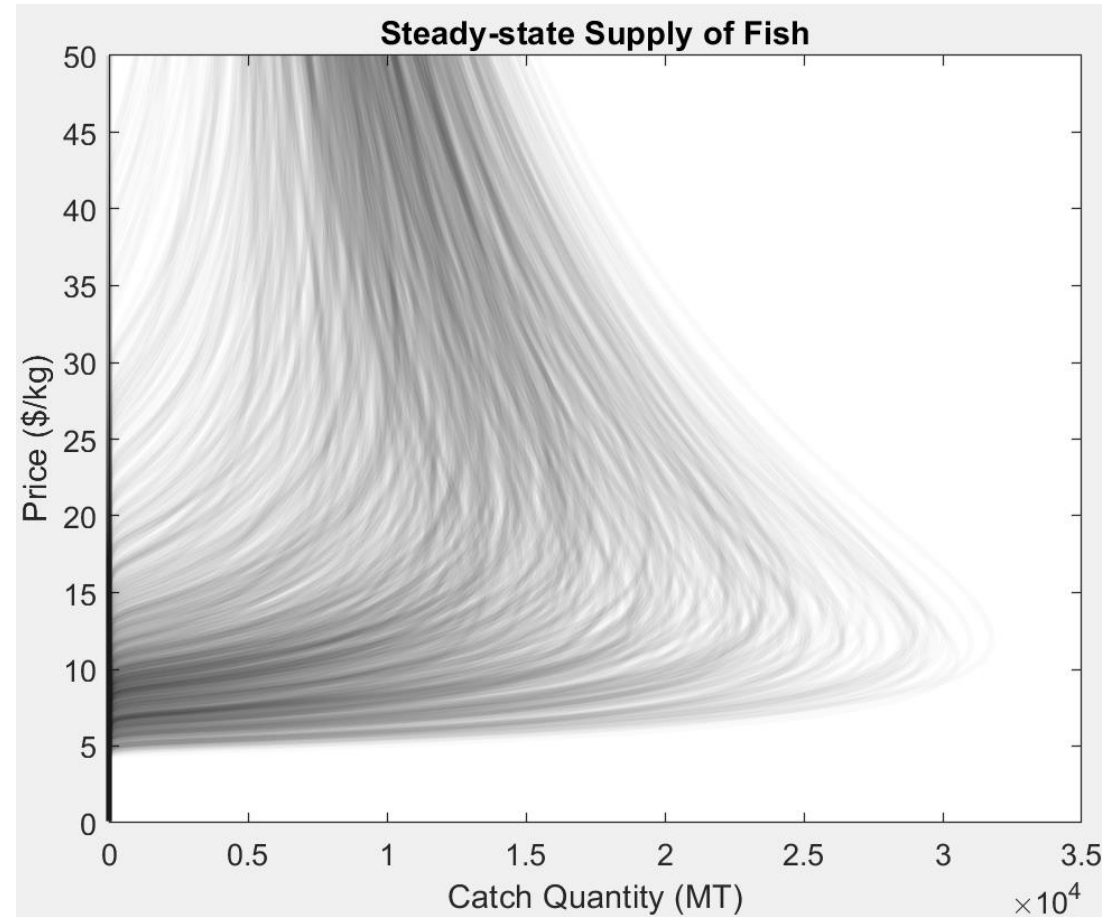
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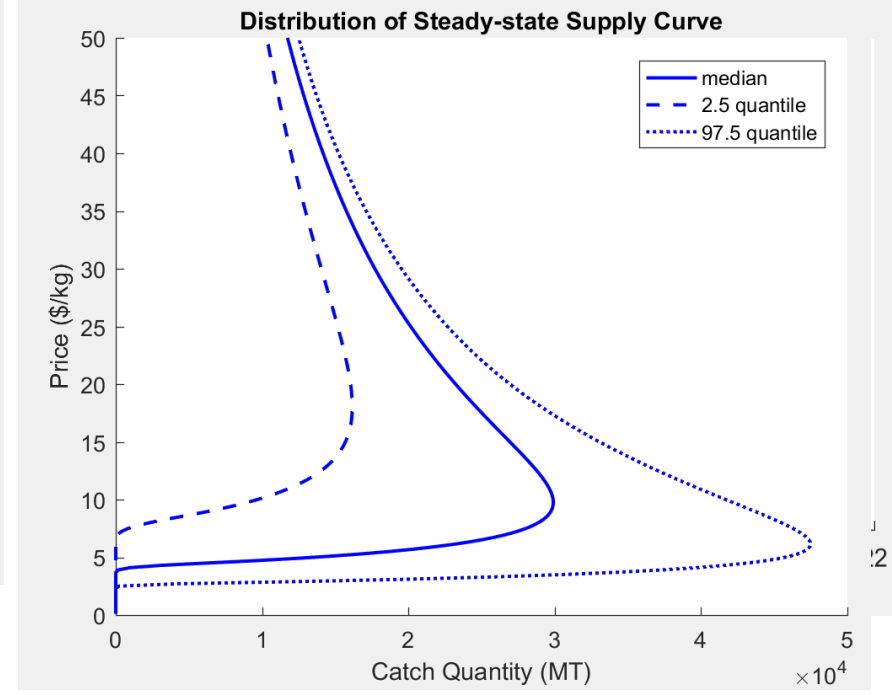
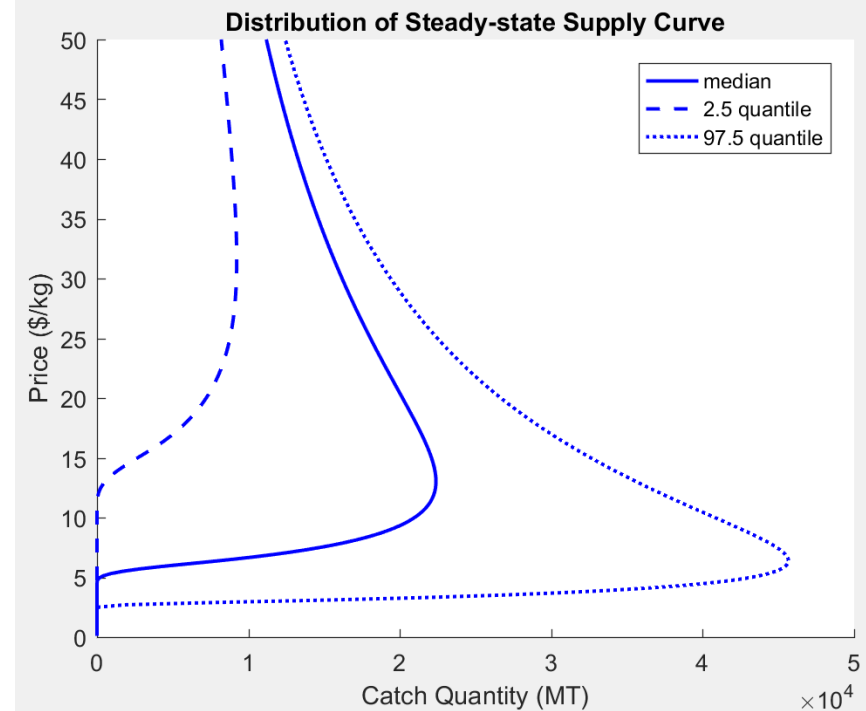
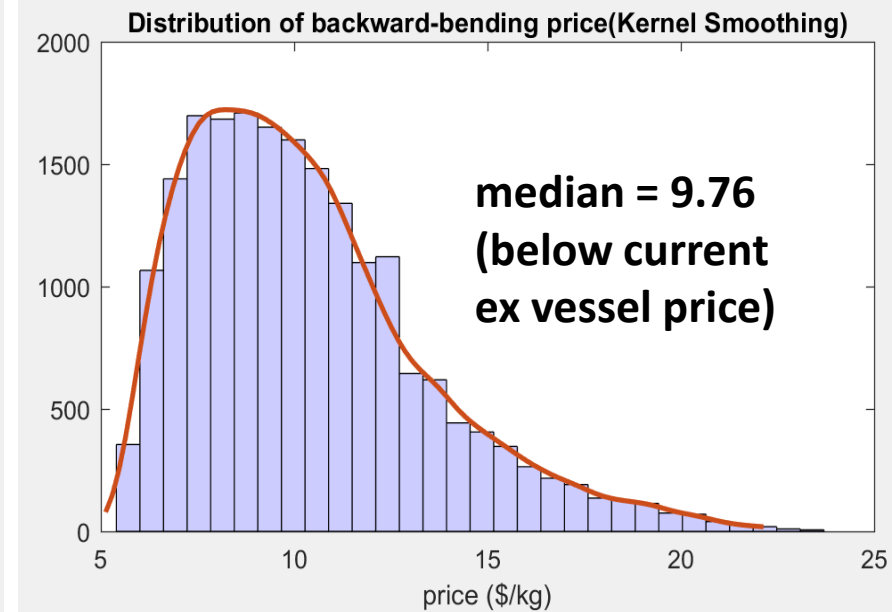
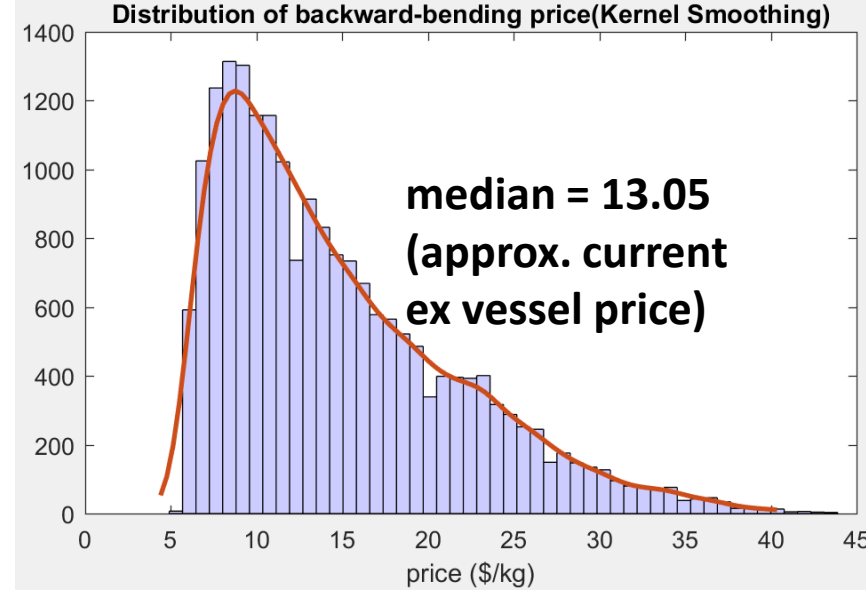
$$\text{Open Access} \quad E_{t+1} = E_t + \gamma (P_t H_t - c E_t)$$

k = estimated recruitment parameter

Monte Carlo Simulation w/ Variable Recruitment



The backward-bending point of the supply curve is very sensitive to the recruitment scale parameter



Anticipated Market Development & Policy Changes

Changes in innovation & technology happening fast & now!

Finless Foods Raises \$3.5 Million for Cultured Bluefin Tuna

By Catherine Lamb June 20, 2018 0



Photo: Flickr, by Adactio

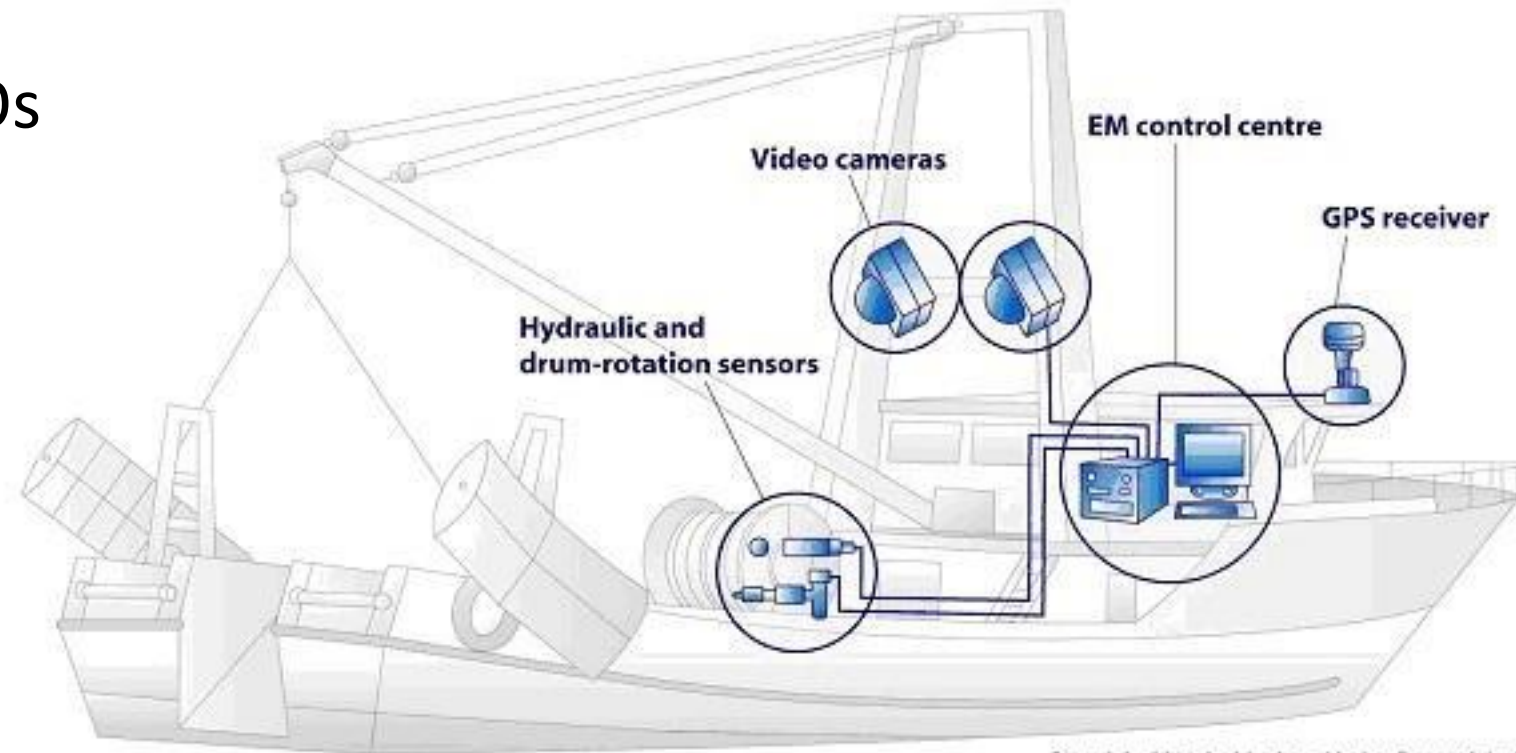


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Governance Interventions

- ICCAT Electronic Bluefin Tuna Catch Document (eBCD)
- Port State Measures Agreement
- Electronic Monitoring
- Rebuilding plans by RFMOs



Aquaculture innovation could improve conservation outcomes on wild stocks

- Need better data on critical bioeconomic parameters that we don't know well (e.g. recruitment)
- Innovation that does not spill over and increase incentives to ranch
 - Survival of closed-cycle breeding
 - Tech only for early life stages
 - Market innovation specific to closed-cycle (e.g. branding)

Strong Governance is Always Key

- Hold quota against total production/mortality
- More regulation and documentation for aquaculture
- Provide long-term assistance to private sector, focus on closed-cycle R&D
- Goal: incentivize production/access to/demand for closed-cycle BFT

STAY

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TUNAD

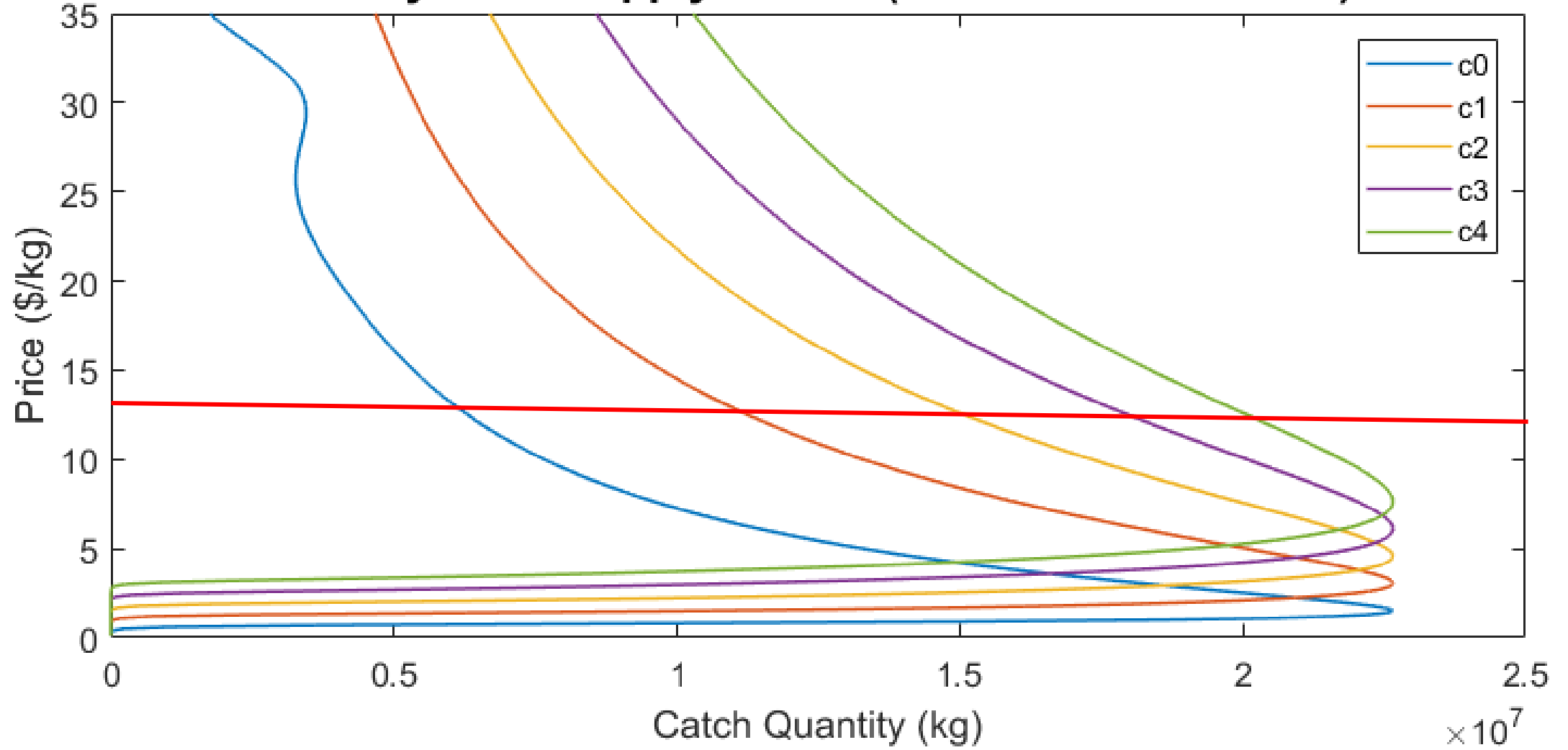
makeameme.org

Thanks to:
Dr. Martin Smith & lab
The Pew Charitable
Trusts

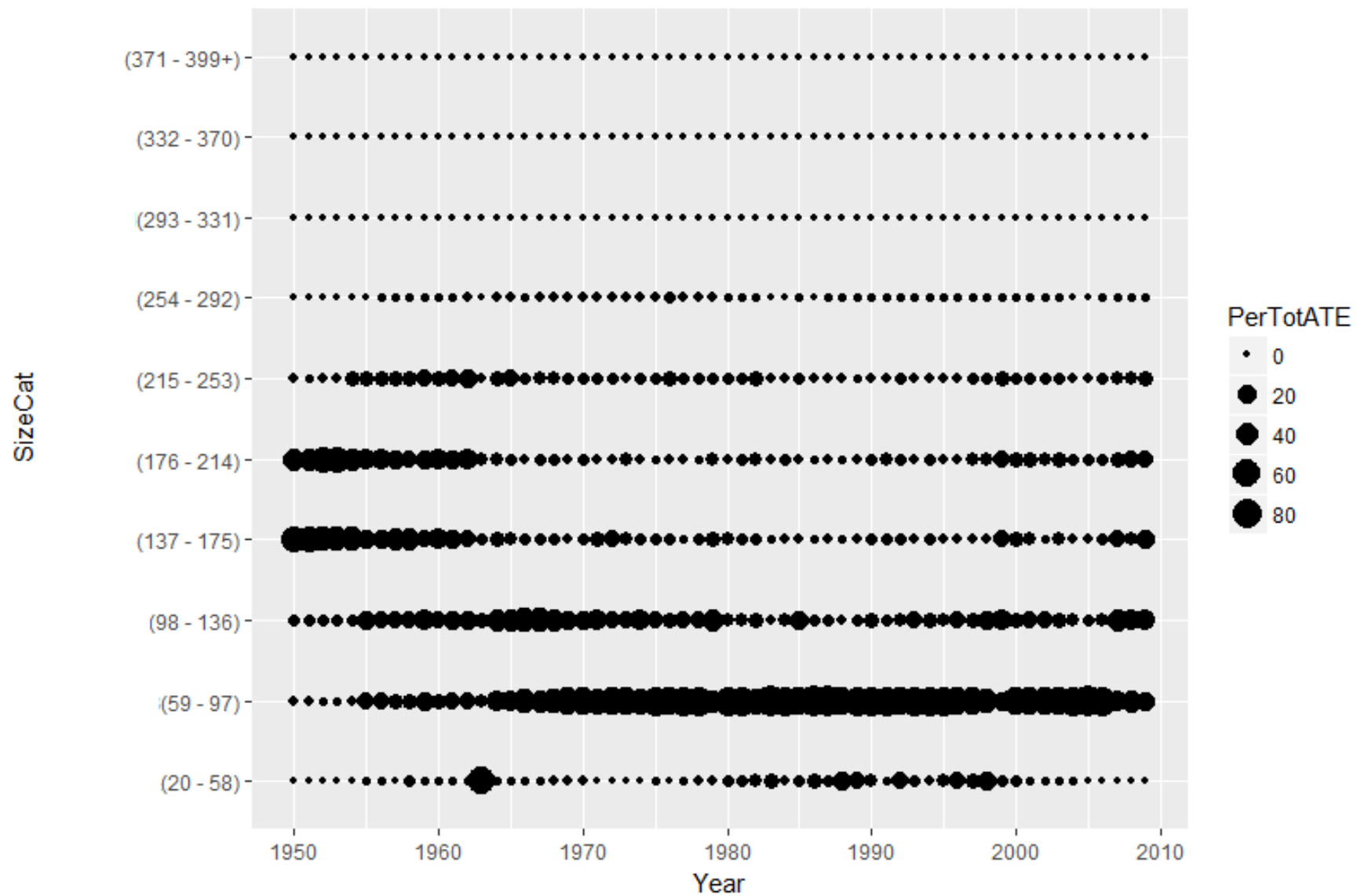
Email: Rachel.Karasik@duke.edu

Extra Stuff

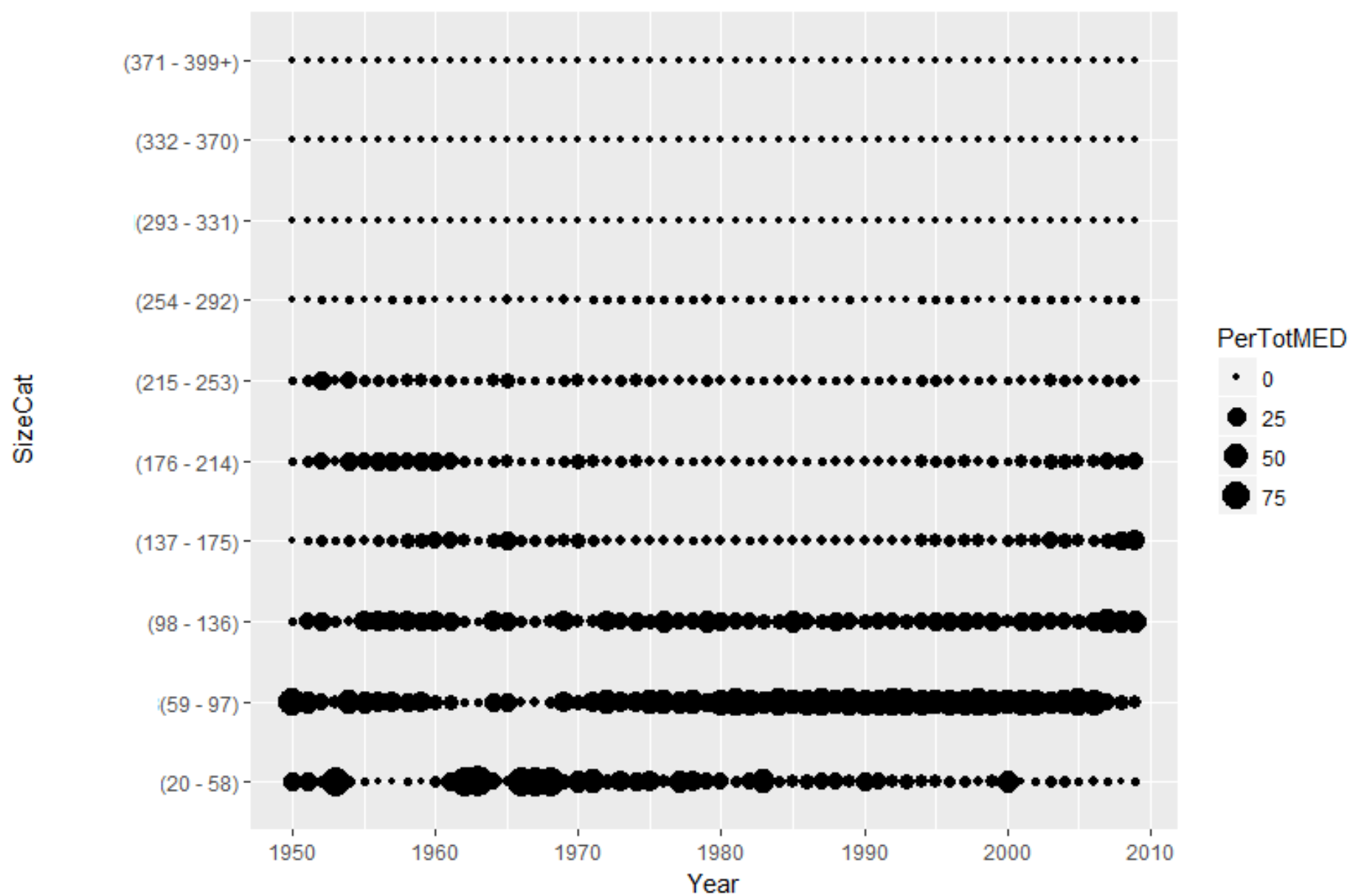
Steady State Supply of Fish (Eastern Atlantic BFT)



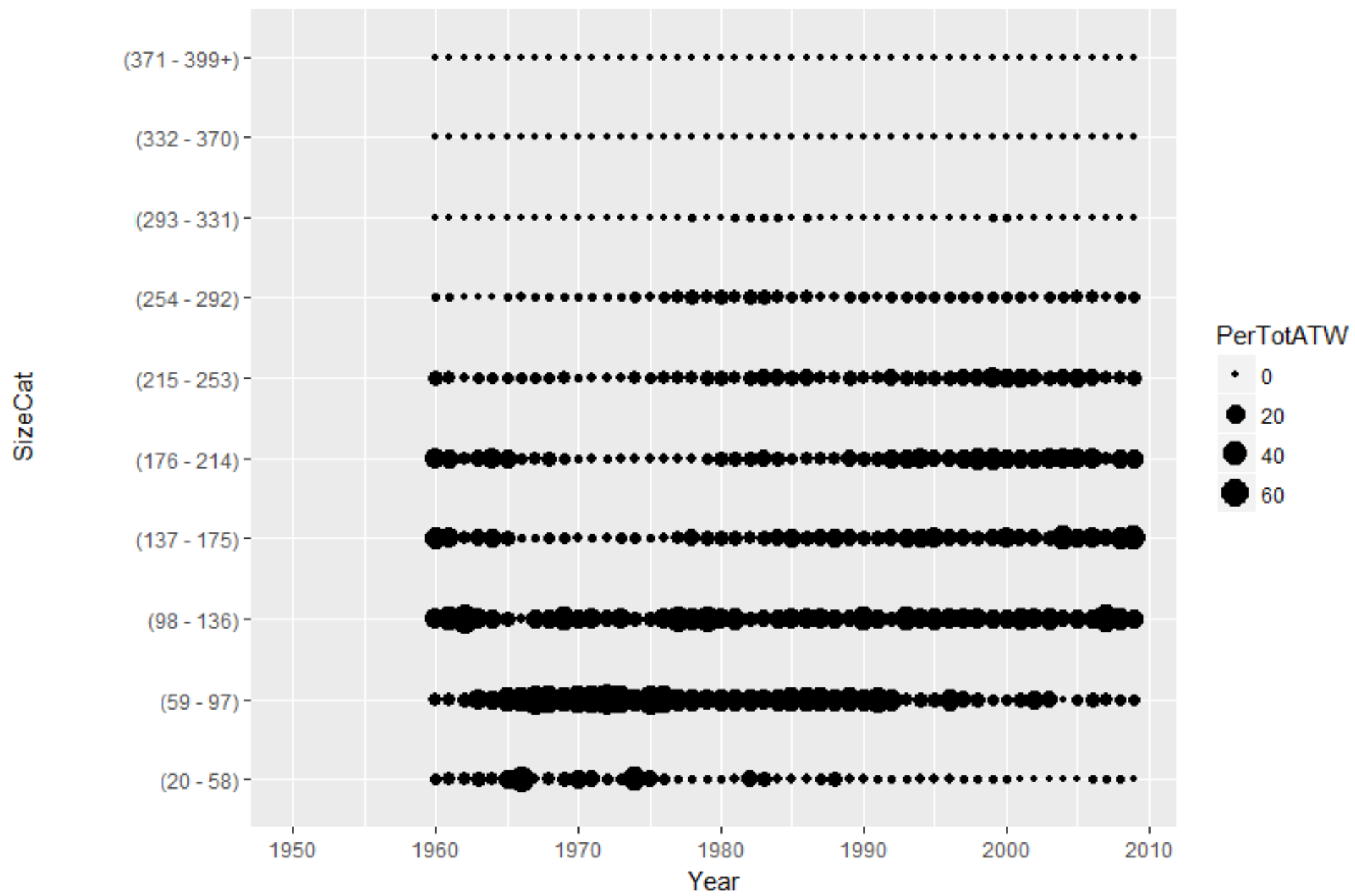
Catch-at-size, Eastern Atlantic BFT



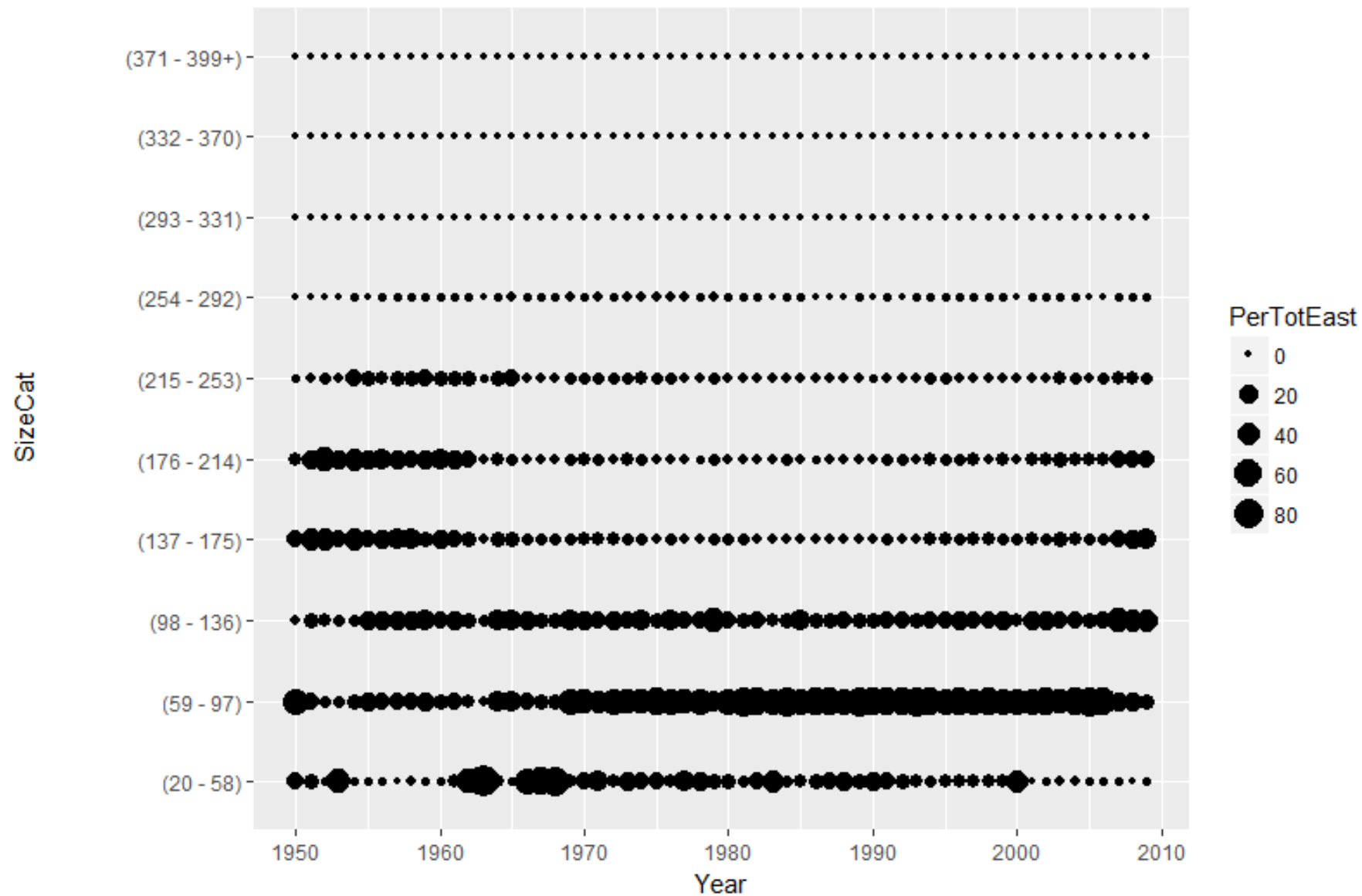
Catch-at-size, Mediterranean BFT



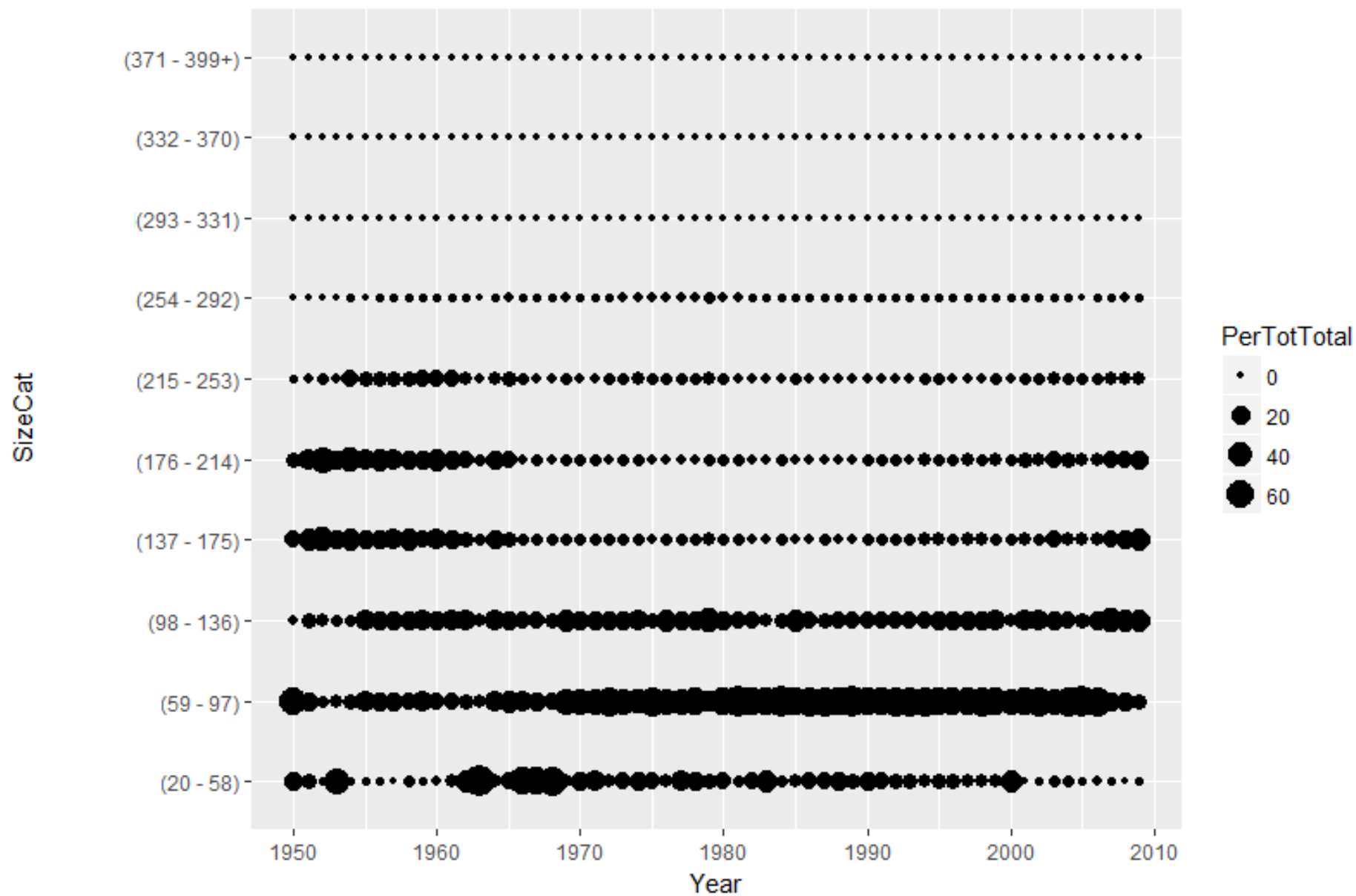
Catch-at-size, Western Atlantic BFT



Catch-at-size, Eastern + Med BFT



Catch-at-size, All Atlantic BFT



Target Questions

- 1) What will the anticipated effects of increased BFT aquaculture be on prices of wild caught, farm raised, and ranched BFT?
- 2) How would changes in price, and other market conditions, due to increased aquaculture (from ranching to fully closed cycle) affect wild BFT stocks? In other words, has/will increased aquaculture relieve pressure on wild BFT stocks?
- 3) Are these effects different across different age classes, regions, ocean basins, product types?
- 4) In what ways could management/regulations - related to ranching and farming of BFT, or capture fisheries - be changed to reduce pressure on the wild stocks or to reduce the negative effects of ranching/farming?
- 5) Can you provide a short summary of where existing research stands on this topic (for BFT or for other species), and how this project adds to that understanding? What future research would be needed to better answer, or clarify, the above questions, past what's already been done here?

Overview

- 3 species – Atlantic BFT (endangered), Pacific BFT (vulnerable), Southern BFT (critically endangered)
- Feeds global sashimi/sushi market (Japan, USA, Spain, Italy)
- Wild caught: purse-seine, handline, longline
- Ranched: Farmed and fattened (seacages, nets)
- Closed-cycle: Entire lifecycle is part of controlled production (land-based lab, seacages)

	ABT			PBT			SBT		
	Catch (million metric tons)	Dock value (billion USD)	End value (billion USD)	Catch (million metric tons)	Dock value (billion USD)	End value (billion USD)	Catch (million metric tons)	Dock value (billion USD)	End value (billion USD)
2012	0.013	\$0.17	\$0.87	0.014	\$0.36	\$0.90	0.01	\$0.13	\$0.49
2014	0.015	\$0.19	\$0.81	0.017	\$0.28	\$0.77	0.012	\$0.14	\$0.45
Source:	Netting Billions: A Global Valuation of Tuna								

What will the anticipated effects of increased BFT aquaculture be on prices of wild caught, farm raised, and ranched BFT?

Increase:
Closed-Cycle



Wild Caught:



Closed-Cycle:



Ranched:

Increase:
Ranching



Wild- Caught:



Closed-Cycle:



Ranched:

Current research: existing

- Growing food in labs
- Price Elasticity/substitutability
- Reducing early-age mortality

Current research: non-existing

- Shifts/changes in demand over time
- Product differentiation between farmed/ranched/closed cycle
- Age distributed backward bending supply curves

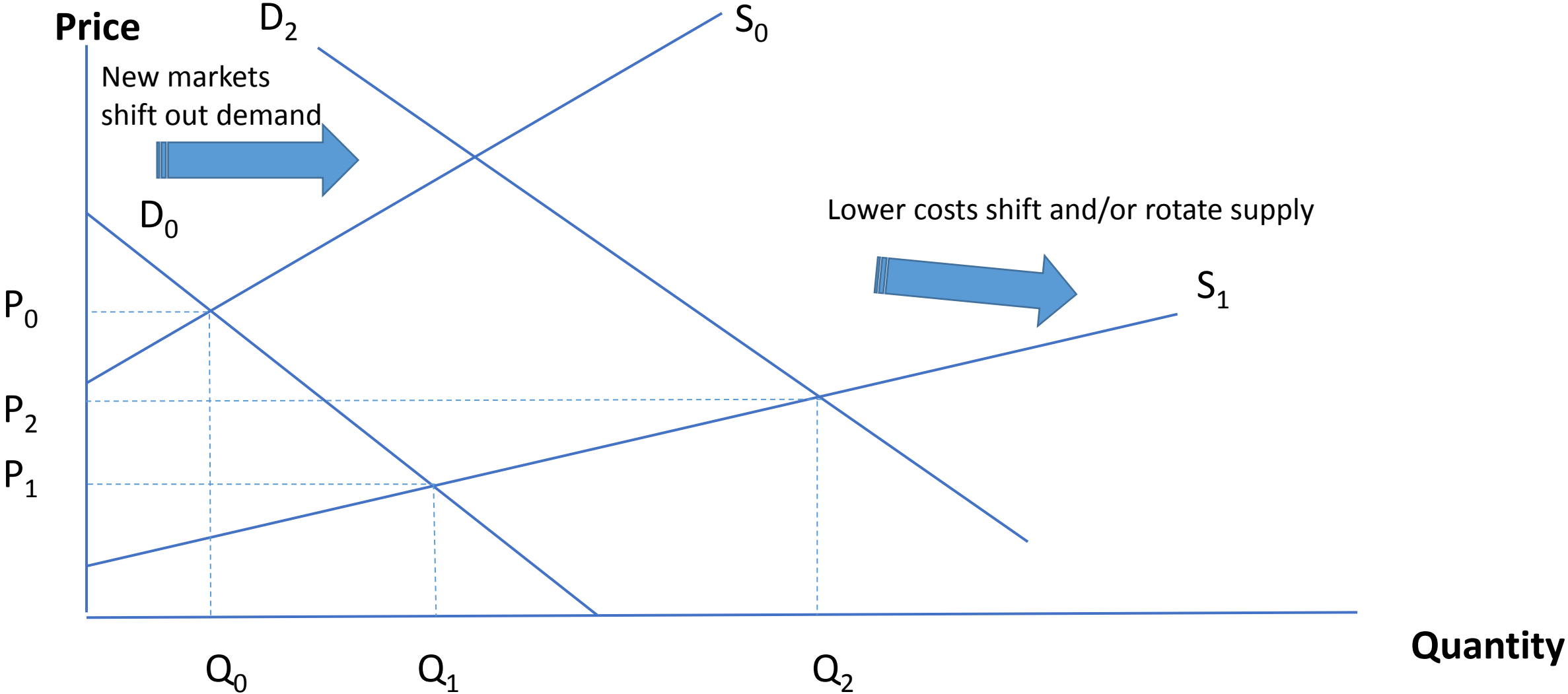
Outline

1. Market interactions
 - Lessons from shrimp
 - Lessons from salmon
2. Backward-bending supply
 - Basic (classic) model with logistic growth
 - Generalize to age-structured population with bluefin parameterization
 - Key uncertainties – harvest/ranching cost, speed of adjustment, recruitment
3. Bluefin institutions
4. Anticipated market development
5. Bluefin innovation and effects on bioeconomic parameters
6. Ongoing/future work
 - Empirical bioeconomic modeling
 - Age/size-dependent fishing mortality (and incentives in ranching)
7. Conclusions

1. Market interactions

What will the anticipated effects of increased BFT aquaculture be on prices of wild caught, farm raised, and ranched BFT?

Simple economics of decreasing costs and new market development



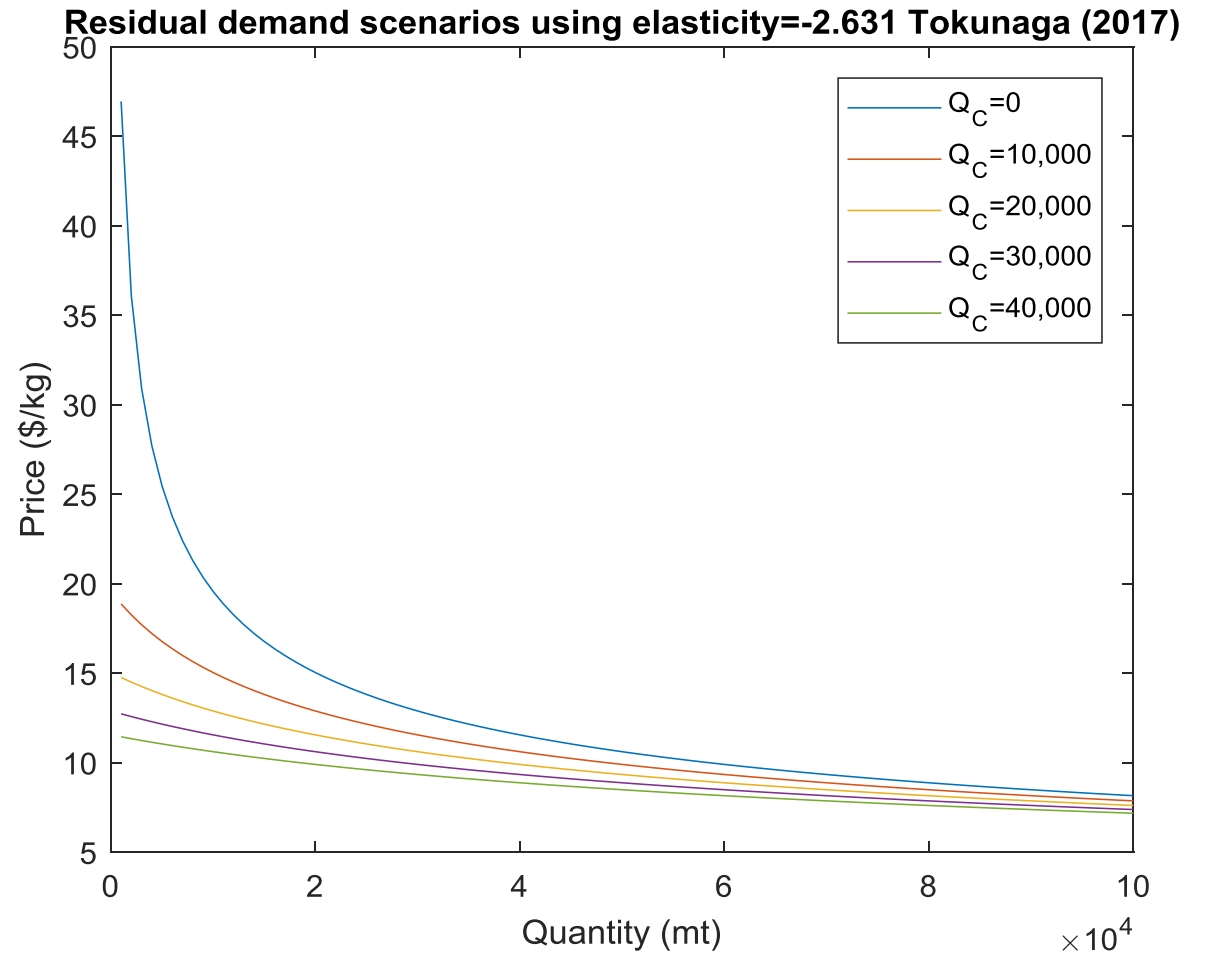
Residual demand and substitutability

$$Q^{D,wild} = Q^D - Q^{S,cycle}$$

$$Q^D = \alpha P^\theta$$

$$P = \left(\frac{1}{\alpha} (Q^{D,wild} + Q^{S,cycle}) \right)^{\frac{1}{\theta}}$$

$$Q^{D,wild} = Q^{S,wild}$$



Abstract (for reference)

- Abstract: Scarcity of wild-caught seafood has incentivized innovation and growth in aquaculture, especially for species that compete directly with wild alternatives. In the global tuna industry, the most pronounced scarcity is associated with bluefin tuna species (Atlantic, Pacific, and Southern, which serve similar markets). Supply-side factors including overfishing and governance challenges together with high demand for bluefin as an ultra-premium sushi product have contributed to bluefin scarcity with associated high prices and considerable environmental concerns about the sustainability of the fish stocks. The lucrative bluefin market and limited availability of these tuna from capture fisheries have triggered substantial investment in technologies to farm bluefin tuna. Will technological advances in bluefin tuna farming and market penetration from these operations ultimately alleviate pressure on wild stocks? This paper develops a numerical bioeconomic model of Atlantic bluefin tuna harvest and links the outcomes to developments in the aquaculture industry. We derive a backward-bending supply curve for fish in an age-structured population and show conditions under which technological advances in aquaculture will steer the fishery back to the upward-sloping region of supply.

About BFT

- Beloved (few charismatic megafauna)
- Overfished
- Delicious
- Historic
- Aquaculture?

Backward-bending supply curve for fisheries – analytics of the simple model

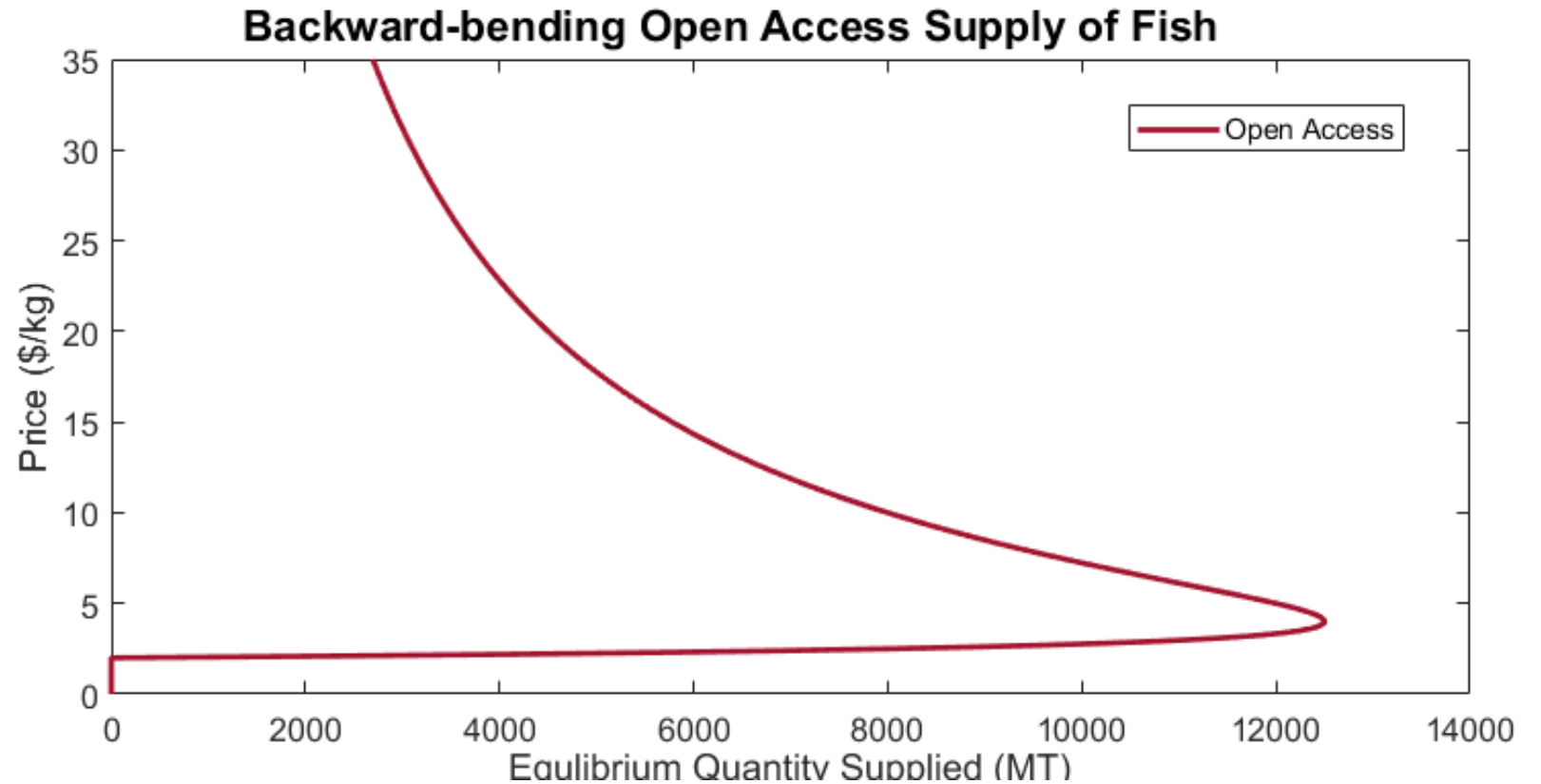
$$Y(t) = qE(t)X(t)$$

$$\frac{dX(t)}{dt} = rX(t)\left(1 - \frac{X(t)}{K}\right) - Y(t)$$

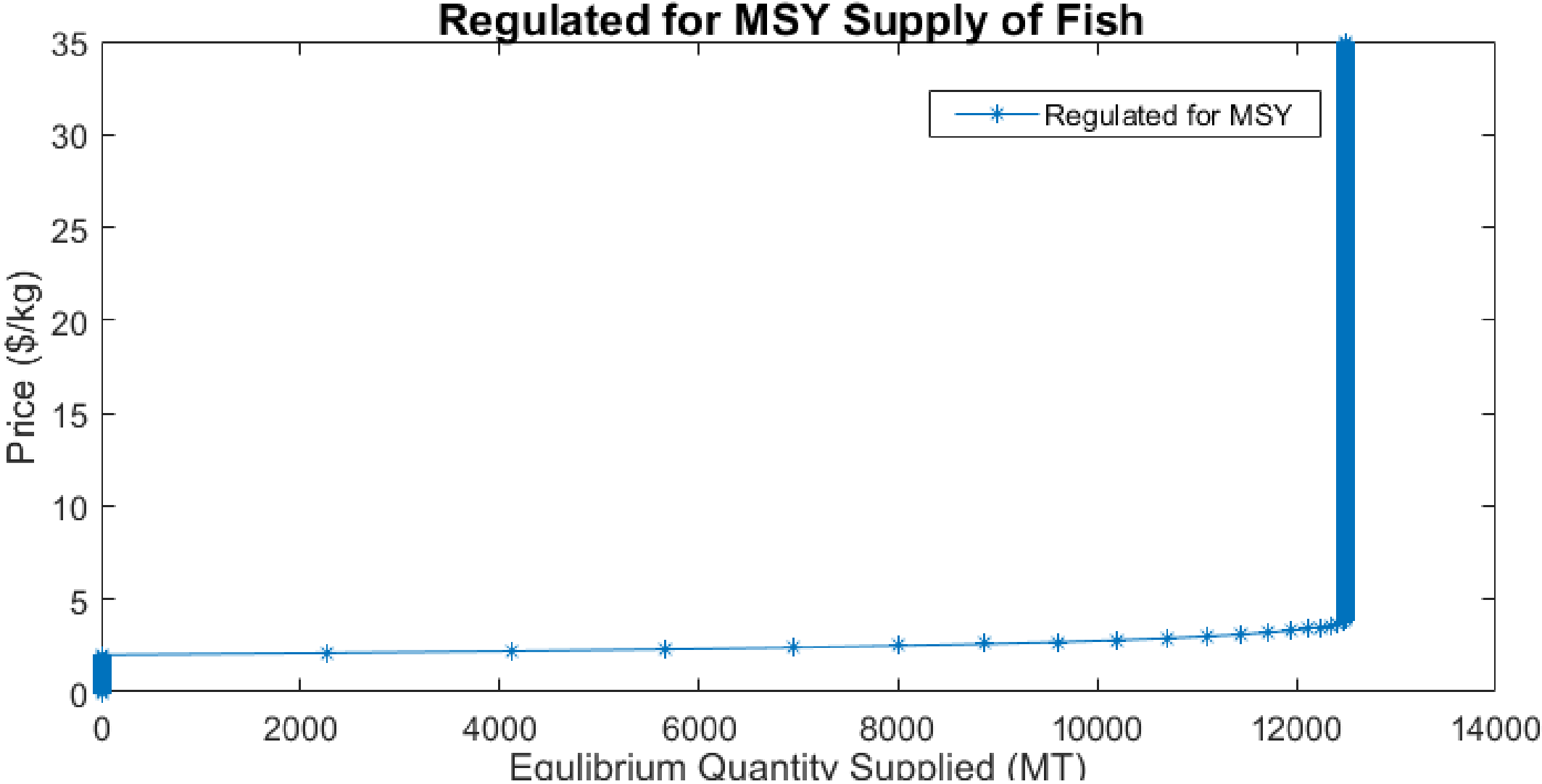
$$PY^{SS} - cE^{SS} = 0$$

$$X^{SS} = \frac{c}{pq}$$

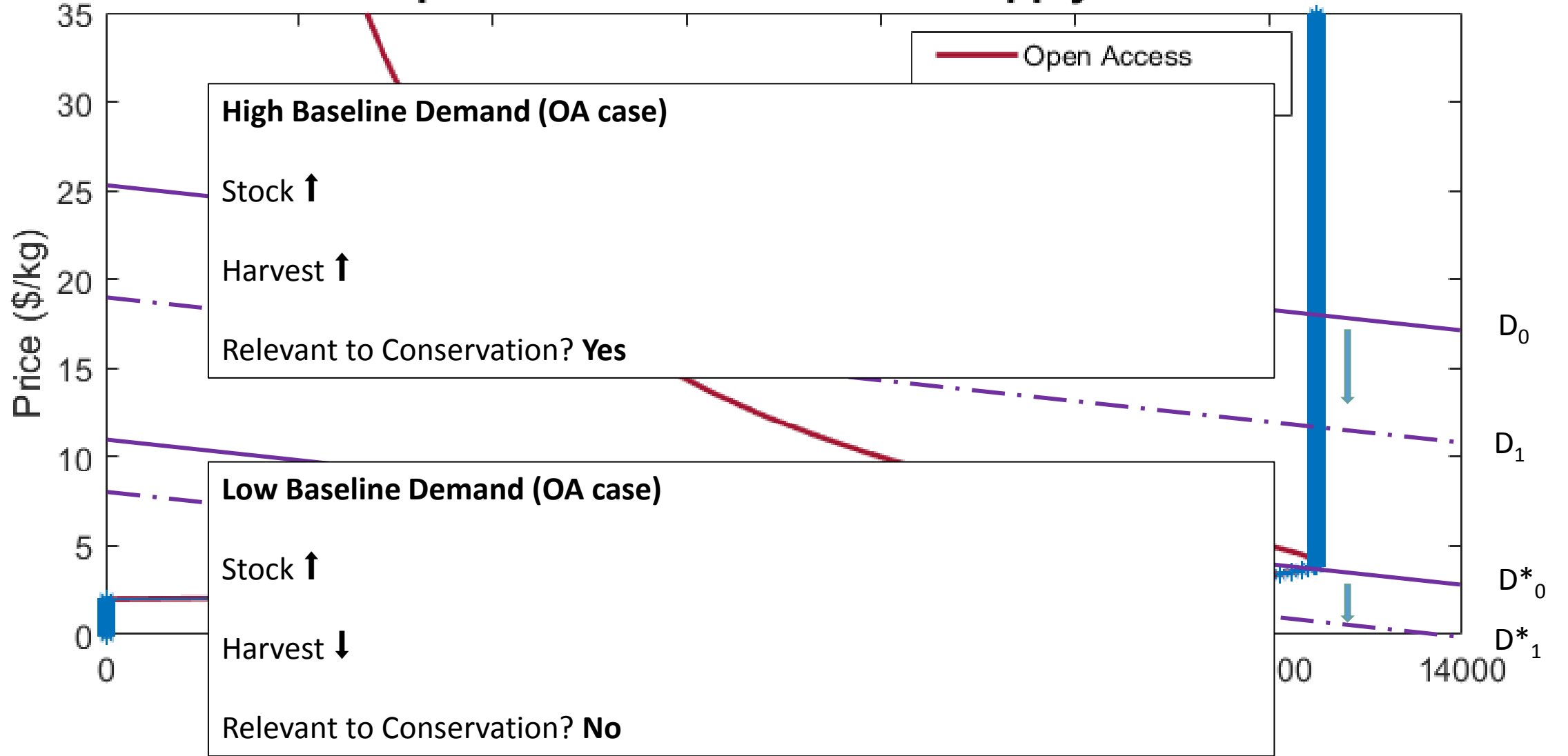
$$Y^{SS} = r \frac{c}{pq} \left(1 - \frac{c}{pqK}\right)$$



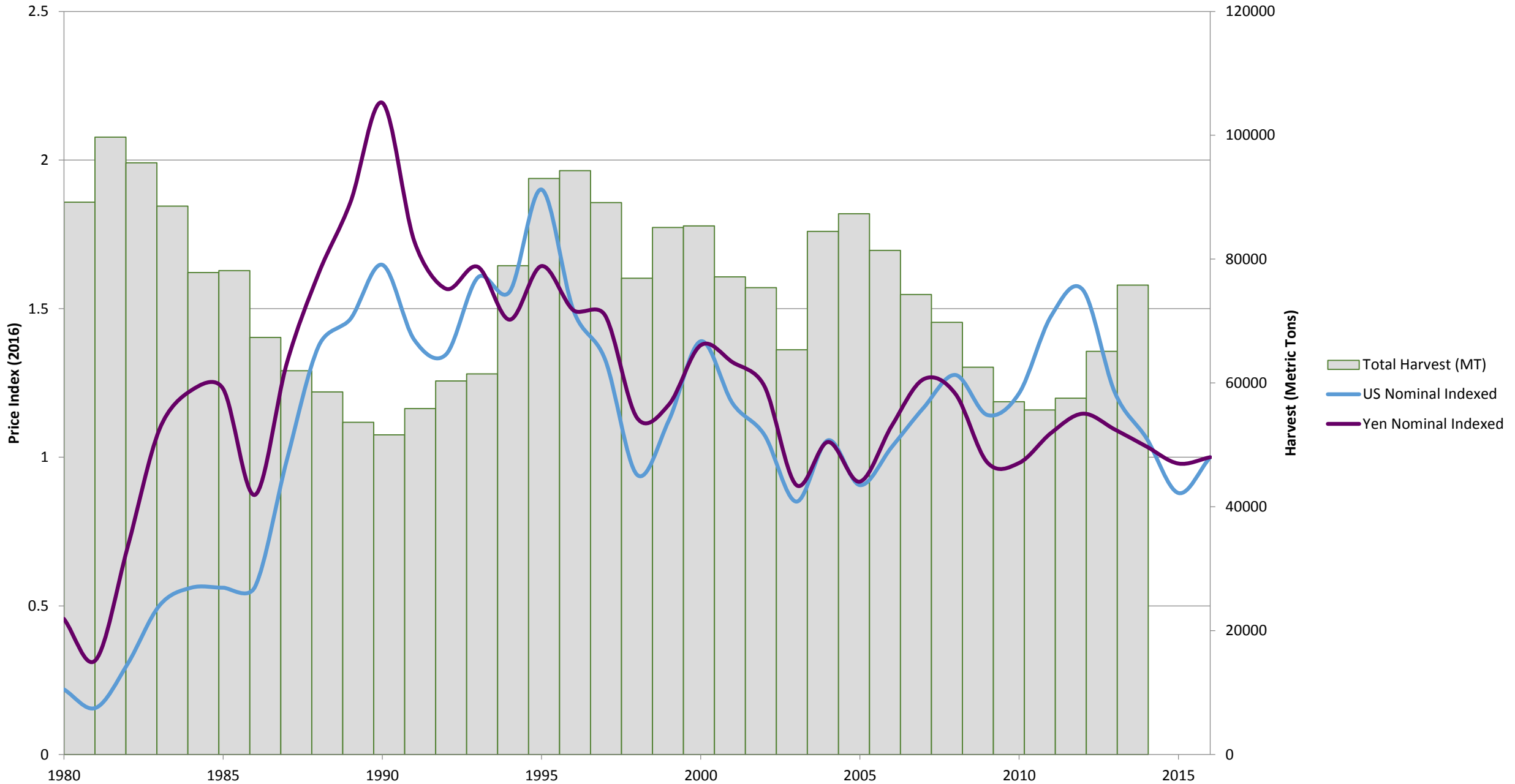
Very important to note that backward-bending supply does not apply to fisheries with binding regulations!



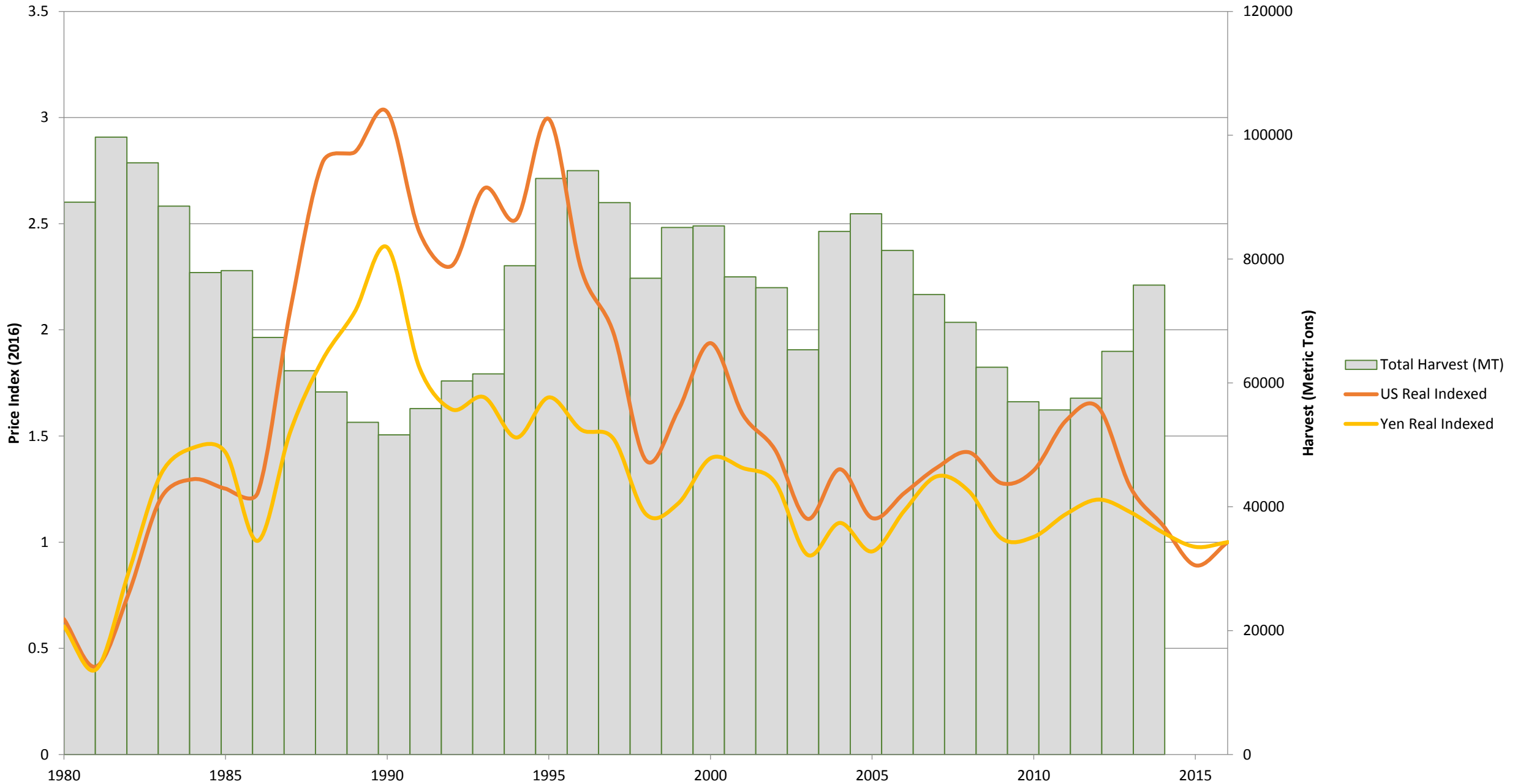
Comparison of OA and R-MSY Supply of Fish



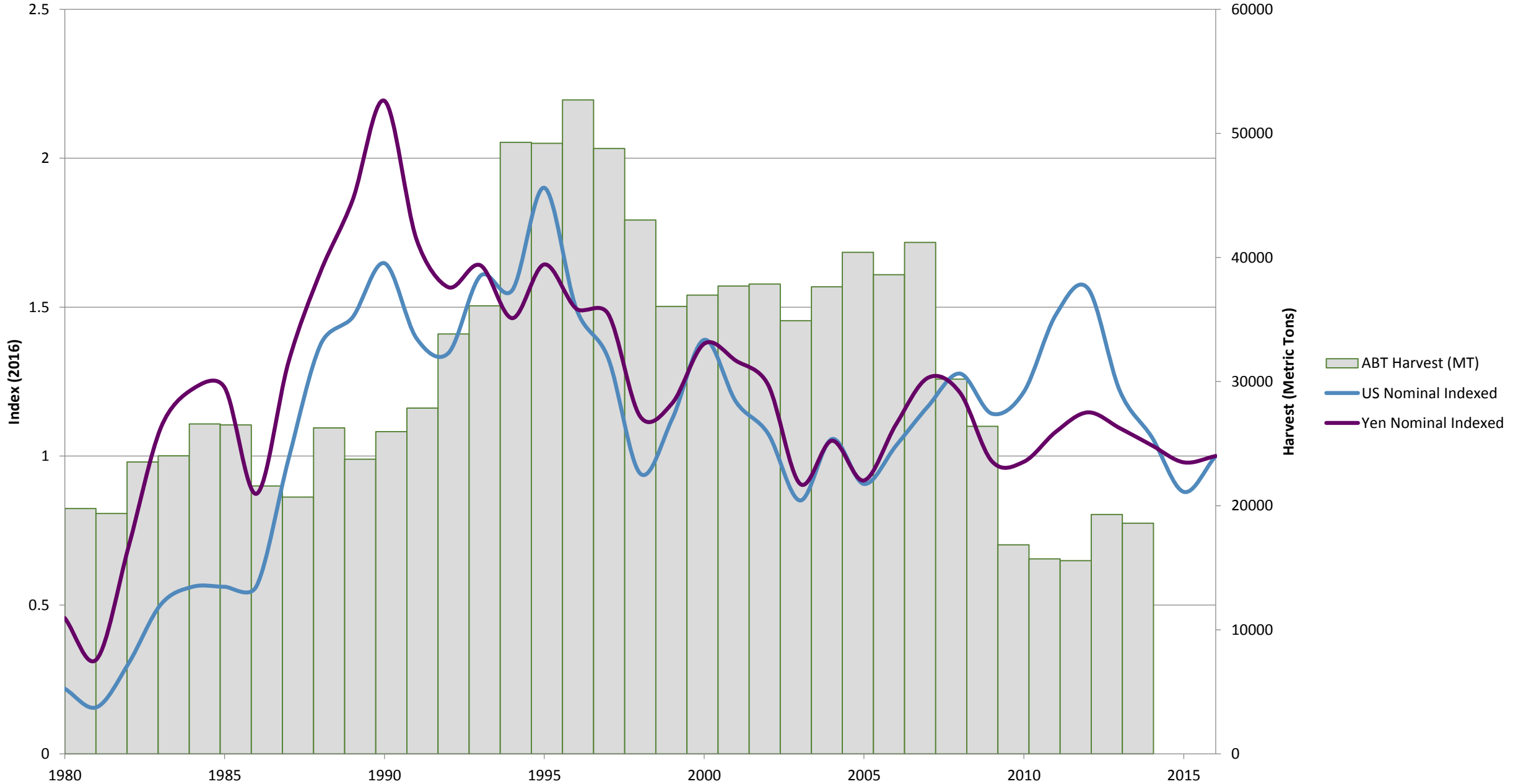
Global BFT Harvest & Indexed US Ex-Vessel Prices (Nominal USD and Yen)



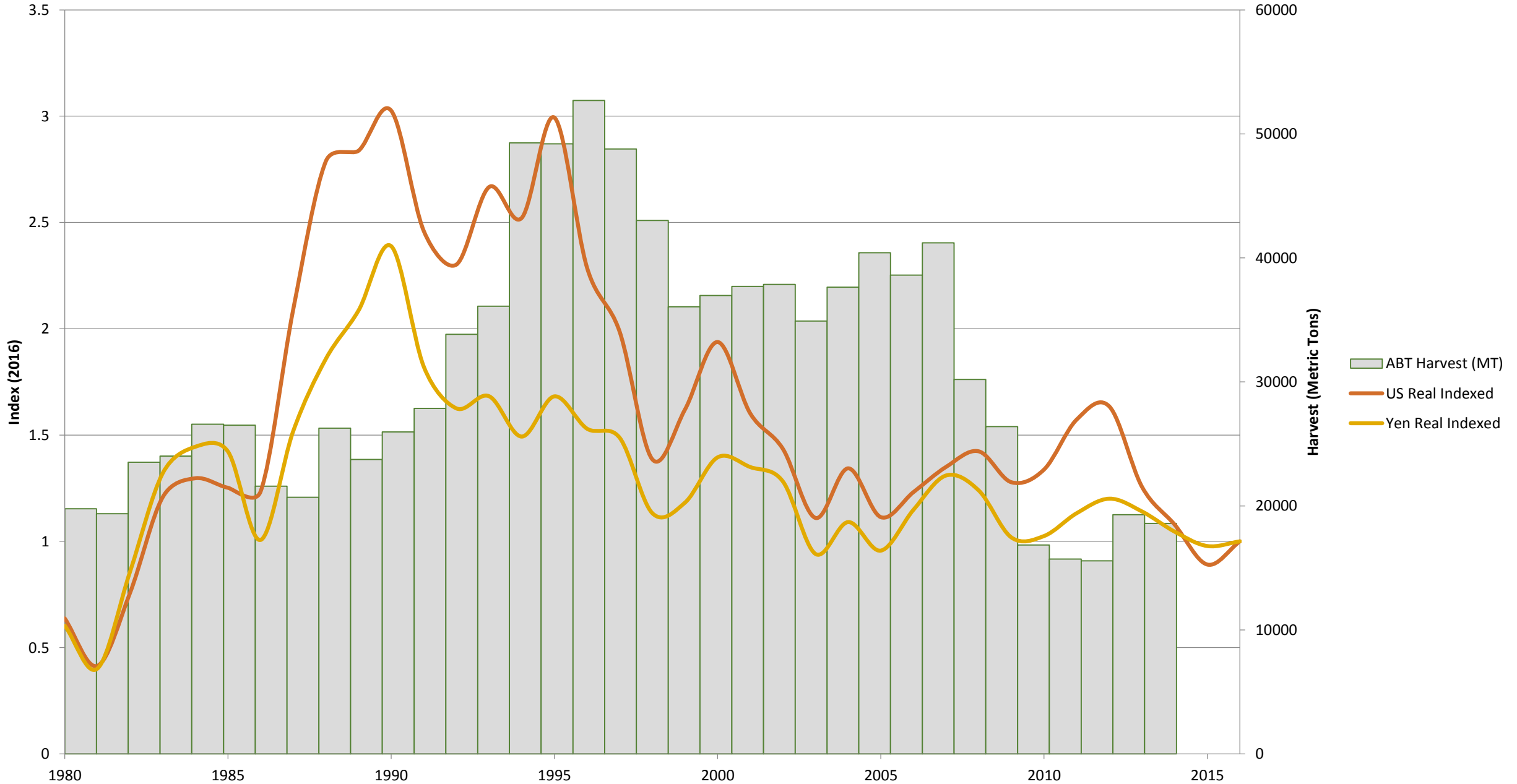
Global BFT Harvest & Indexed US Ex-Vessel Prices (Real, USD and Yen)



Atlantic BFT Harvest & Indexes US Ex-Vessel Prices (Nominal USD and YEN)

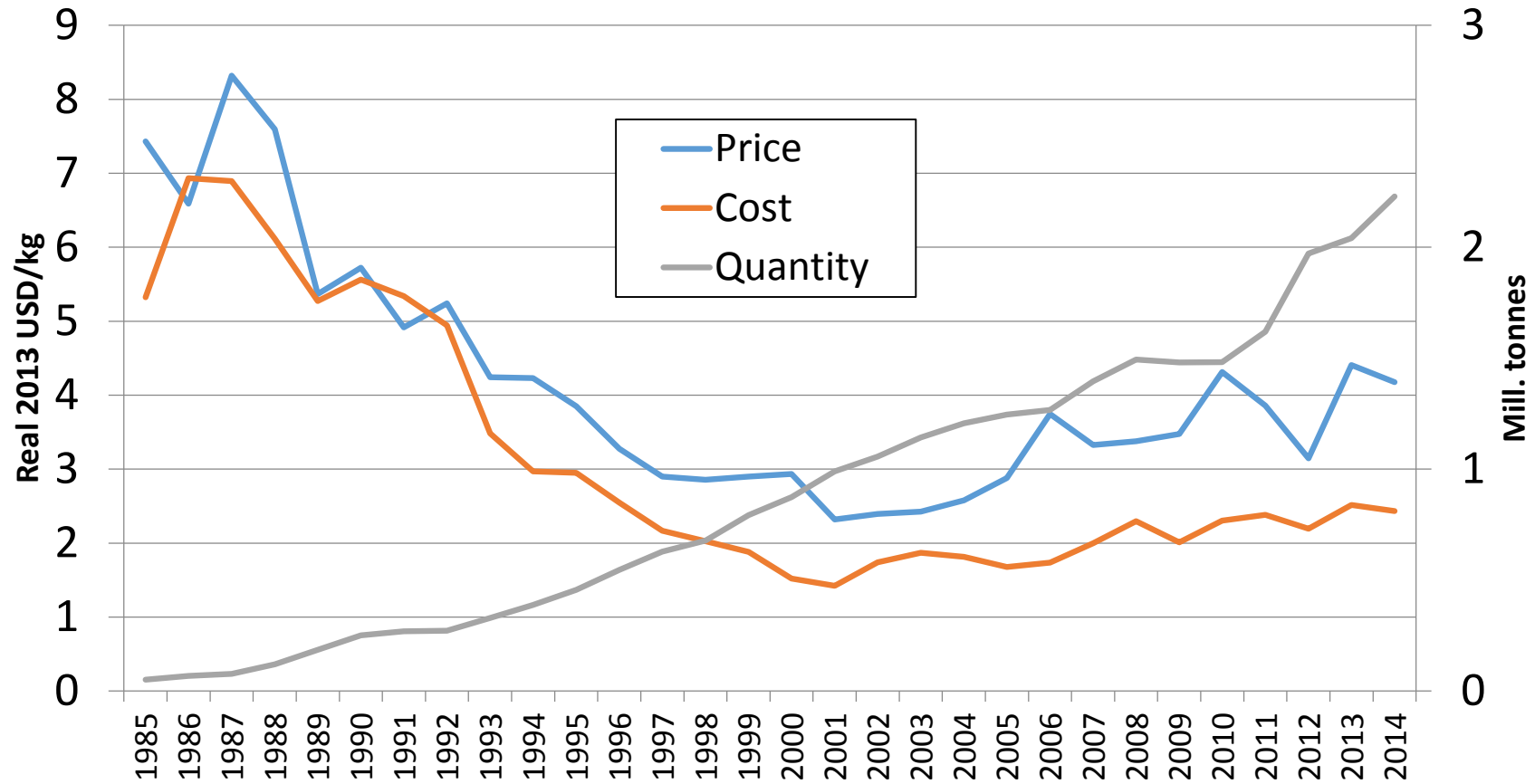


Atlantic BFT Harvest & Indexes US Ex-Vessel Prices (Real, USD an YEN)



Innovation in Farmed Salmon

Dramatic Reductions in Production Costs



Source: Norwegian Directorate of Fisheries, FAO, Kontali

Salmon Feed Utilization Changes (Norwegian farmed Atlantic)

	FIFO Fishmeal	FIFO Fish oil	FFDR Fishemal	FFDR Fish Oil
1990	4.4	7.2	4.4	7.2
2013	1.0	1.7	0.7	1.5
Percent Decrease	77.3%	76.4%	84.1%	79.2%
Annual Percent Decrease	6.2%	6.1%	7.7%	6.6%
Source: Ytrestøyl, Aas, Åsgård (2015)				
Note: FIFO is Fish In / Fish Out Ratio, FFDR is Forage Fish Dependency Ratio				

New Product Forms



Branded salmon



Pre-prepared meals



Better Cuts



Salmon relevance for bluefin

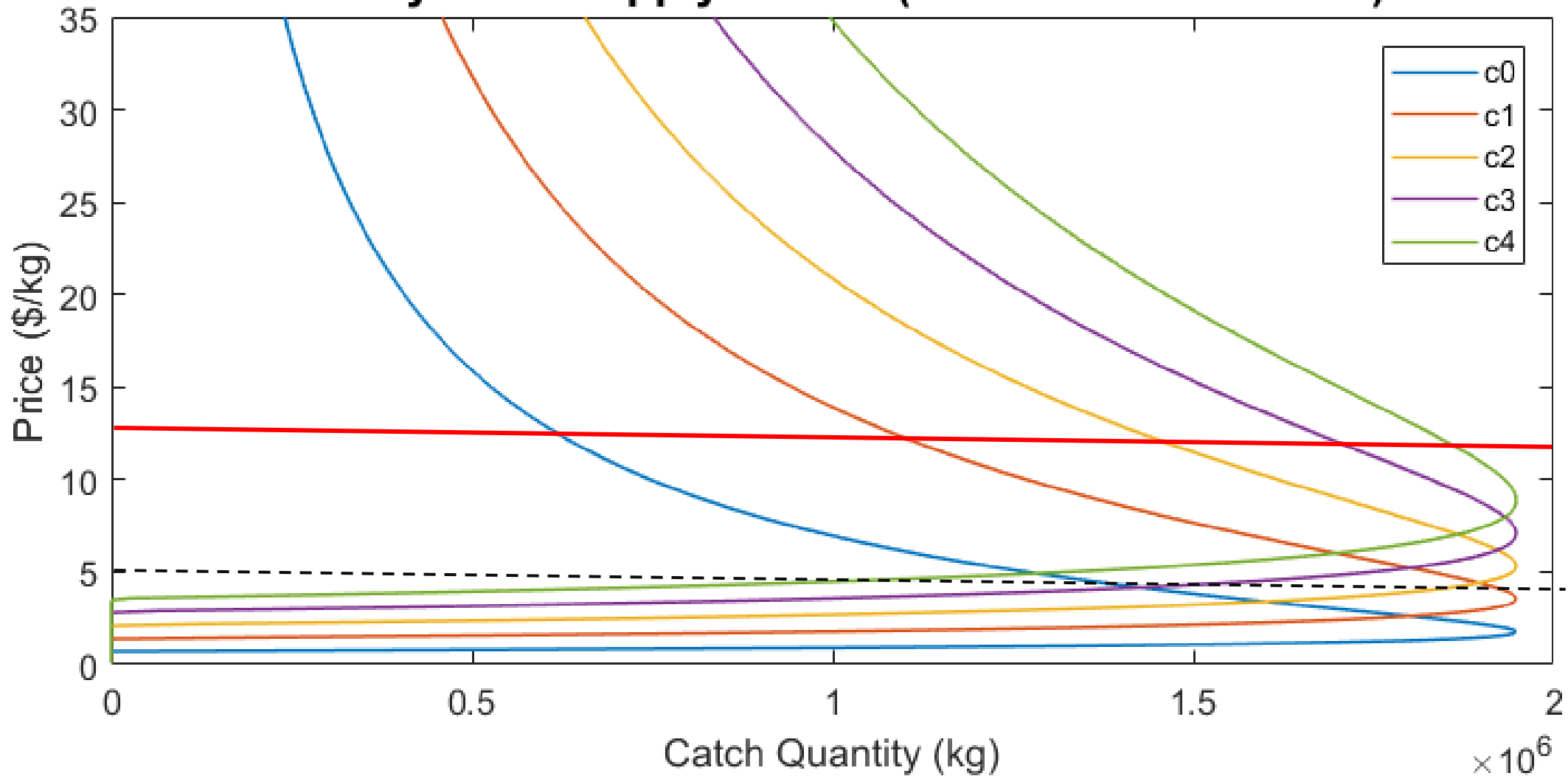
Relevant/Potentially Similar

- Farmed prices transmitted to wild-caught
- High degree of market integration and substitutability across species
- Market development increases demand
- High dependence on forage for feed (lessening for salmon)
- High environmental dependence in recruitment (?)

Different

- No backward-bending supply in salmon due to management (more on this later)
- Direct environmental impact of farming on wild
- Stressors other than overfishing more important for salmon (e.g. habitat loss, dams, environmental impacts of farmed)
- High environmental dependence in recruitment (?)

Steady State Supply of Fish (Western Atlantic BFT)



Region	Stock	Main Fishing Countries	ISSCAAP IUU Avg. Estimate (classification tunas, bonitos, billfishes)	Avg. Estimate by Region (Agnew 2009)
Indian Ocean	Southern Bluefin Tuna	Taiwan, Japan, Indonesia, Australia	6%	25%
Pacific Ocean	Pacific Bluefin Tuna	US, Taiwan, Mexico, Japan	6%	18%
Pacific Ocean	Southern Bluefin Tuna	Taiwan, New Zealand, Japan, Australia	6%	18%
Atlantic Ocean	Atlantic Bluefin Tuna	Spain, Morocco, Italy, France	6%	17%
Atlantic Ocean	Southern Bluefin Tuna	Taiwan, South Africa, South Korea, Japan	6%	17%

Estimates of IUU Fishing for Bluefin in different regions (WWF 2015 Report)

Take-aways

- While there is governance through regional and national policy for BFT, there is still overfishing
- To rely less on wild-capture fish for ranching, we need to ramp up innovation in areas that will only improve the closed-cycle process
- Current ex-vessel price of BFT (~\$13/kg) is an incentive to keep fishing

Global BFT Harvest and US Ex-vessel Prices, 1950 - 2016

